



Carbon Smart

Dr. Anna Cates,
State Soil Health Specialist
catesa@umn.edu
[@MNSoil](#)

Jodi DeJong-Hughes,
Regional Extension Educator
dejon003@umn.edu
[@Soilorax](#)

Mark Lefebvre
Stearns Co SWCD
Mark.Lefebvre@mn.nacdnet.net

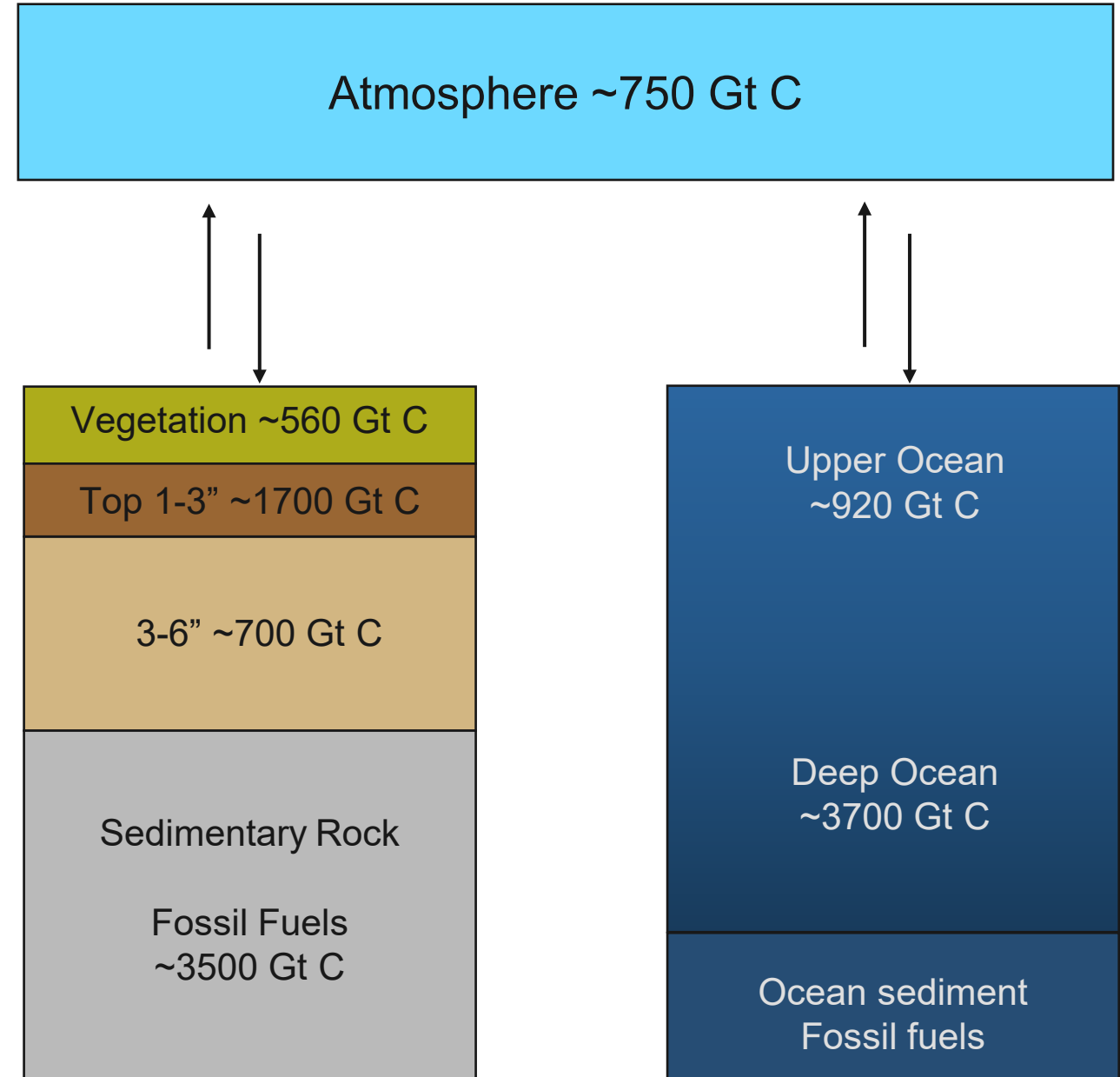


Why is Carbon Important?

- Carbon is the duct tape for **all** life on Earth!
- Carbon as CO₂ is a greenhouse gas; increases climate changes

Where is Carbon Stored Globally?

(GT = *Billion* Metric Ton)

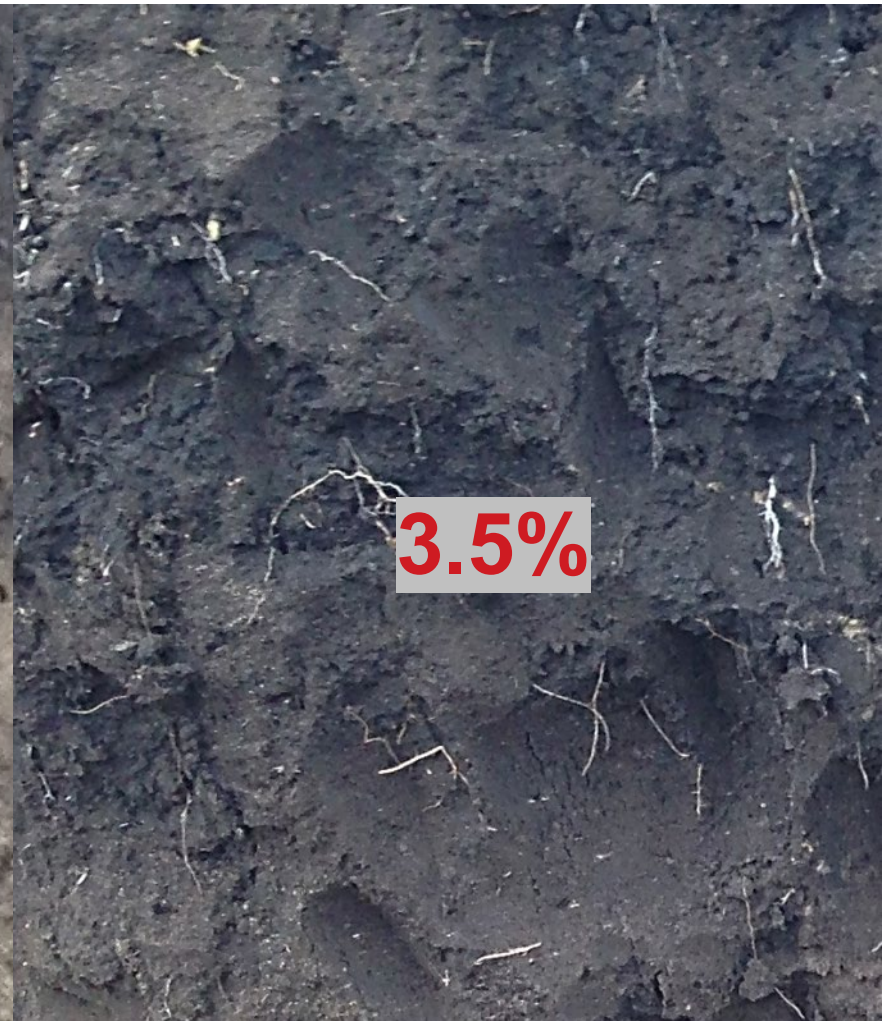


Organic Matter is ~58% Carbon

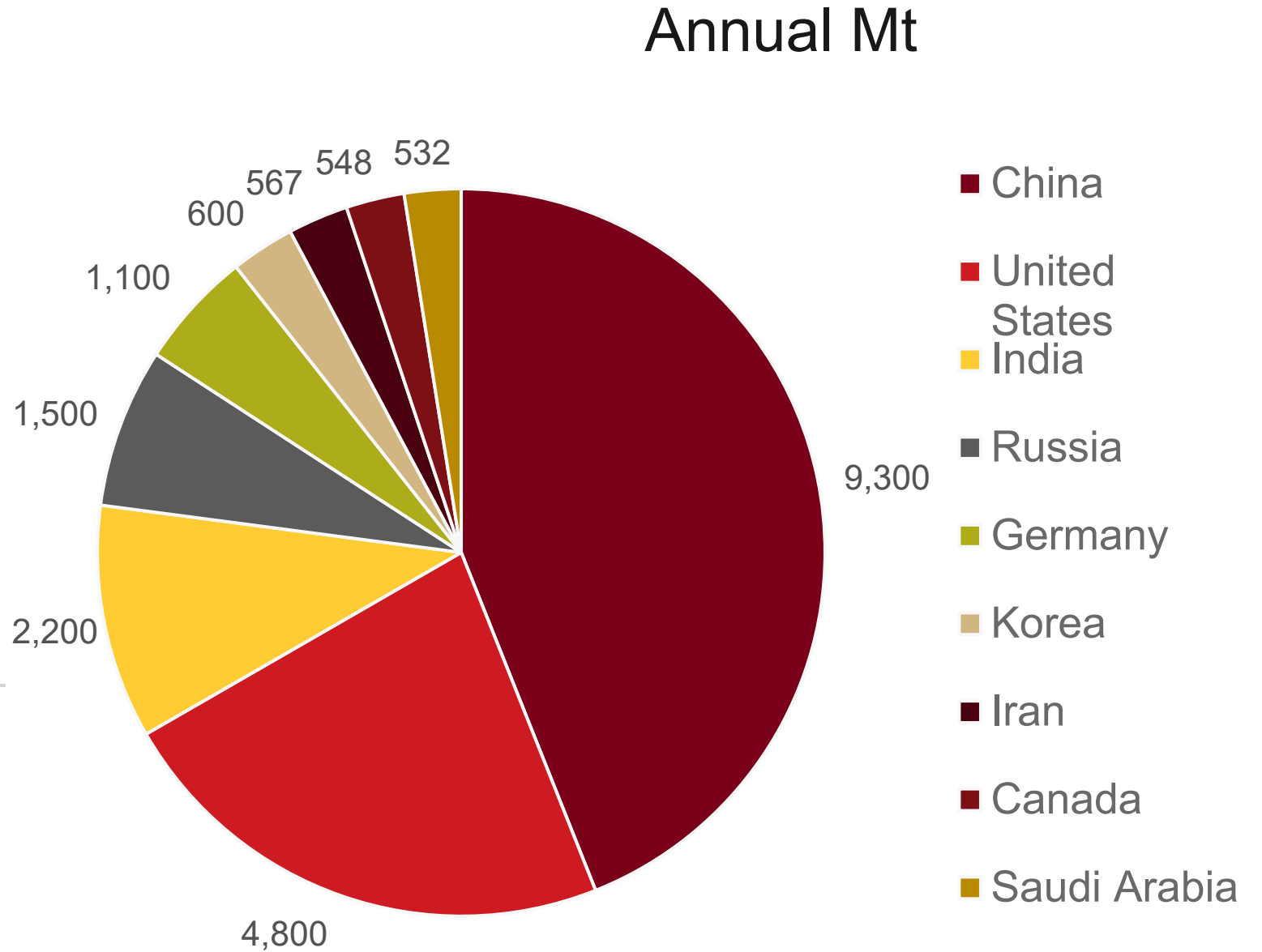
- May hear soil organic carbon used as soil organic matter.
- 1% OM has 11,600 pounds of C in 6" of topsoil per acre.



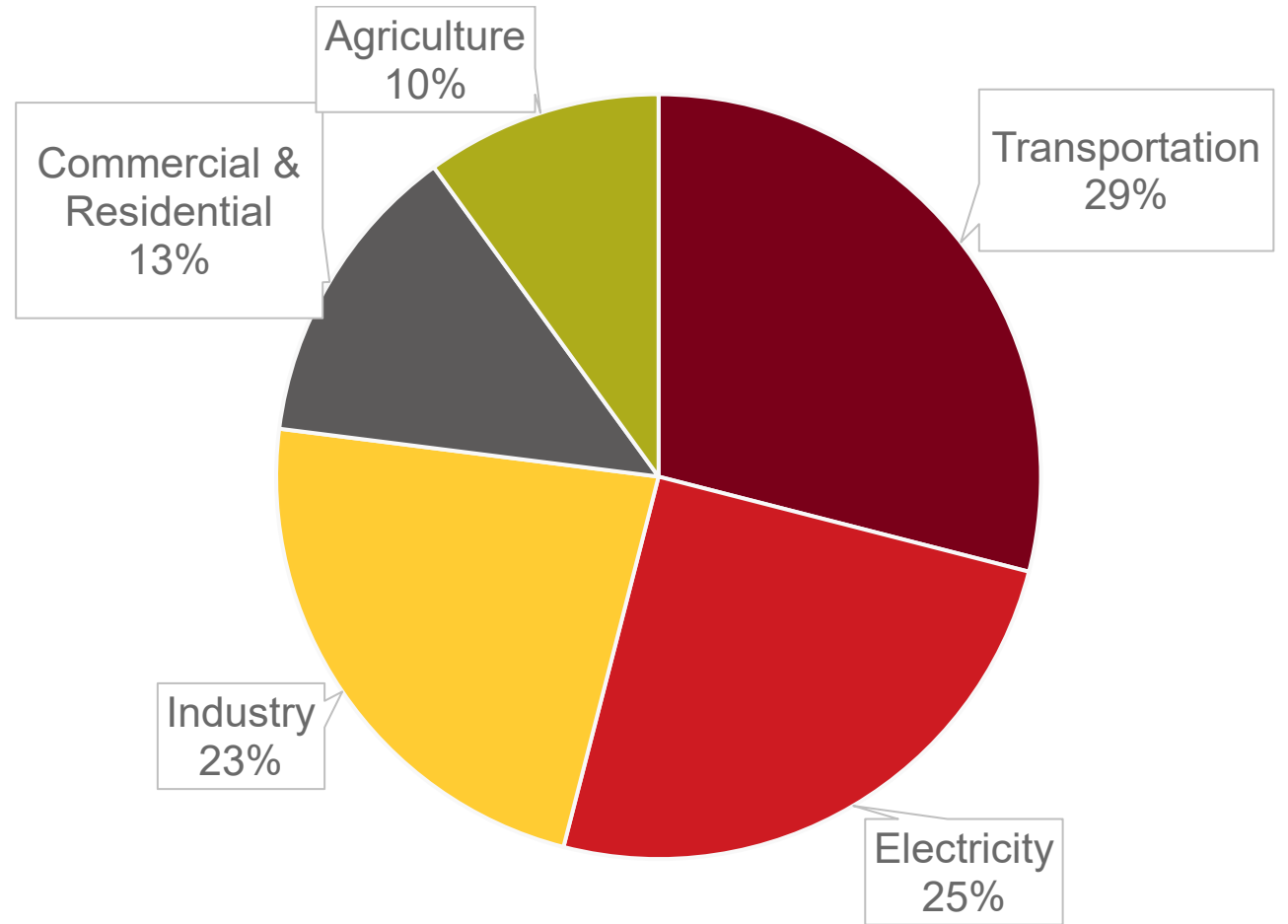
You can **see** when carbon is stored
in the soil



Top Ten CO₂ Emitters in 2017

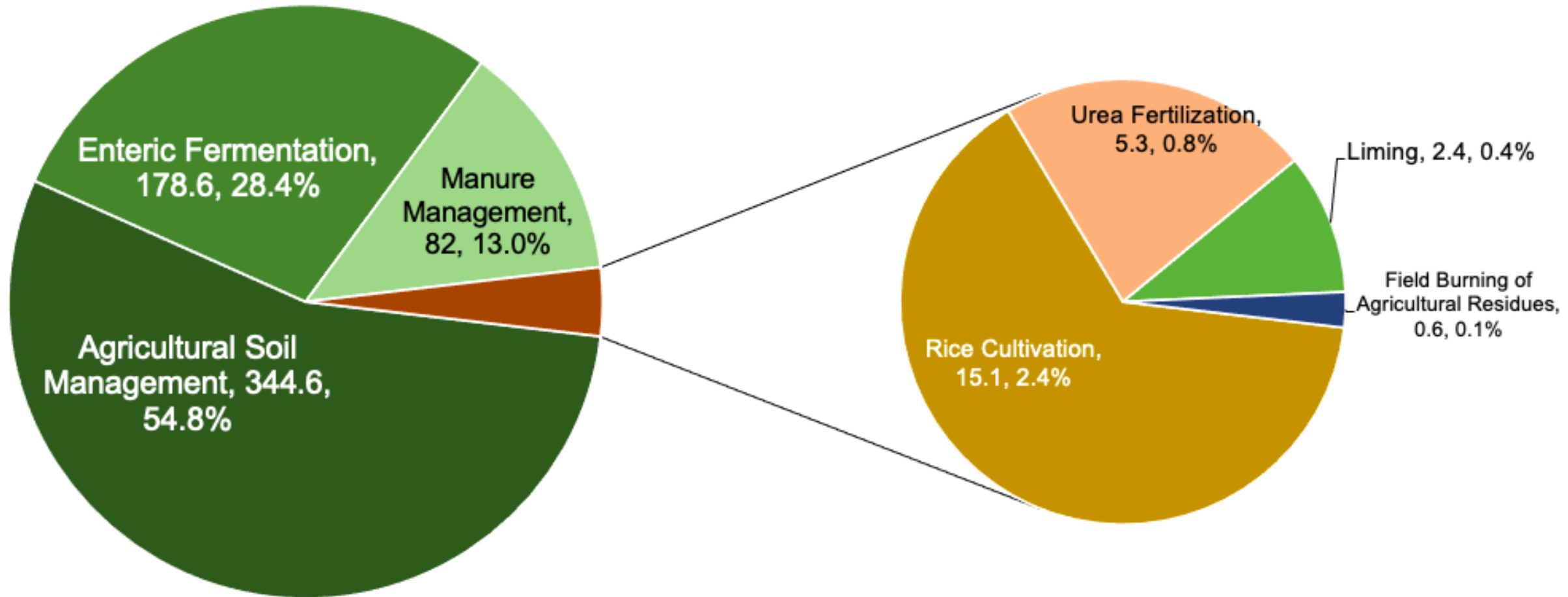


US Emitted Greenhouse Gases by Sectors



Agricultural Emissions By Source, 2019*

Million Metric Tons CO2 Equivalent



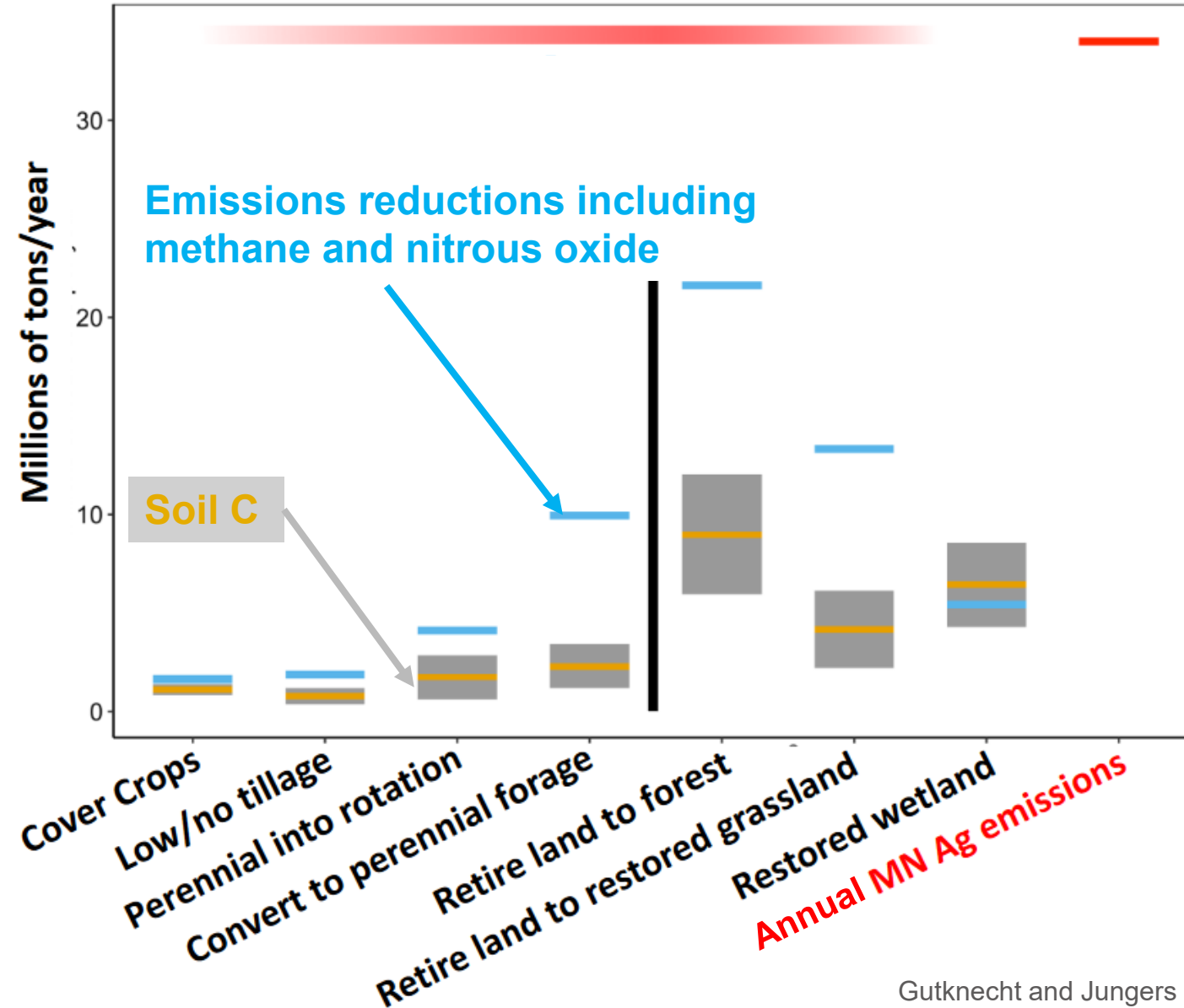
Fertilizer and tillage

Source: EPA, Farm Bureau Calculations
*2019 Is Based On Draft EPA Data

MN's Potential

- Methane (CH₄) and nitrous oxide (N₂O) have greater climate impact than soil C
- Emissions reductions over 10-20 years peak at 1/2 annual MN Ag emissions

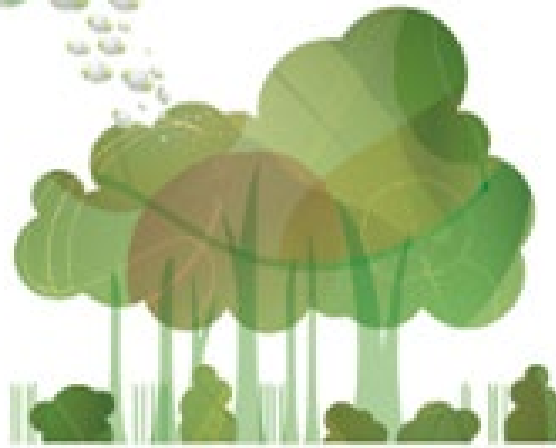
Carbon Sequestration if implemented on 1/2 of MN cropping land (10 million acres)



Companies Are Reducing Their Carbon Footprint



REMOVING CARBON



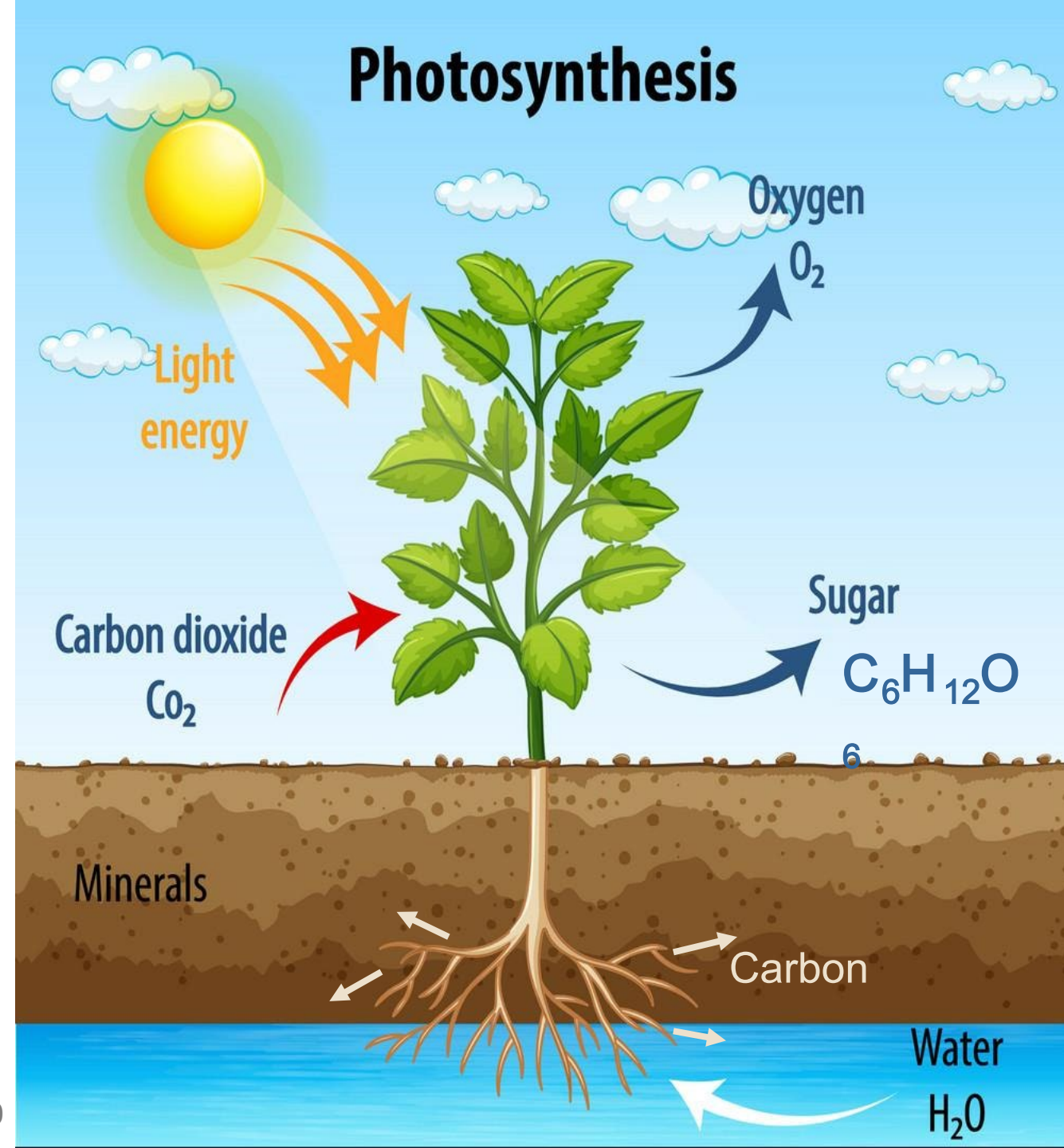
RESTORING FORESTS

- **Inset-** a company reduces its emissions through a carbon offset project within its own value chain.
- **Offset** –a company funds projects in other locations that remove greenhouse gases from the atmosphere or from being released.

Carbon Cycling -Plants and Soil

Photosynthesis

- Plant takes in CO_2 from atmosphere
- With sunlight and water plant makes sugars ($\text{C}_6\text{H}_{12}\text{O}_6$)
- Carbon is stored in plant tissue and leaked into soil via roots as food for microbes



Carbon Cycling

- Plants leak up to 30% of its carbon through the roots
- Carbon is a food source for microbes
- Microbes use C and respire it off at CO_2
- <1% make it to a stable form

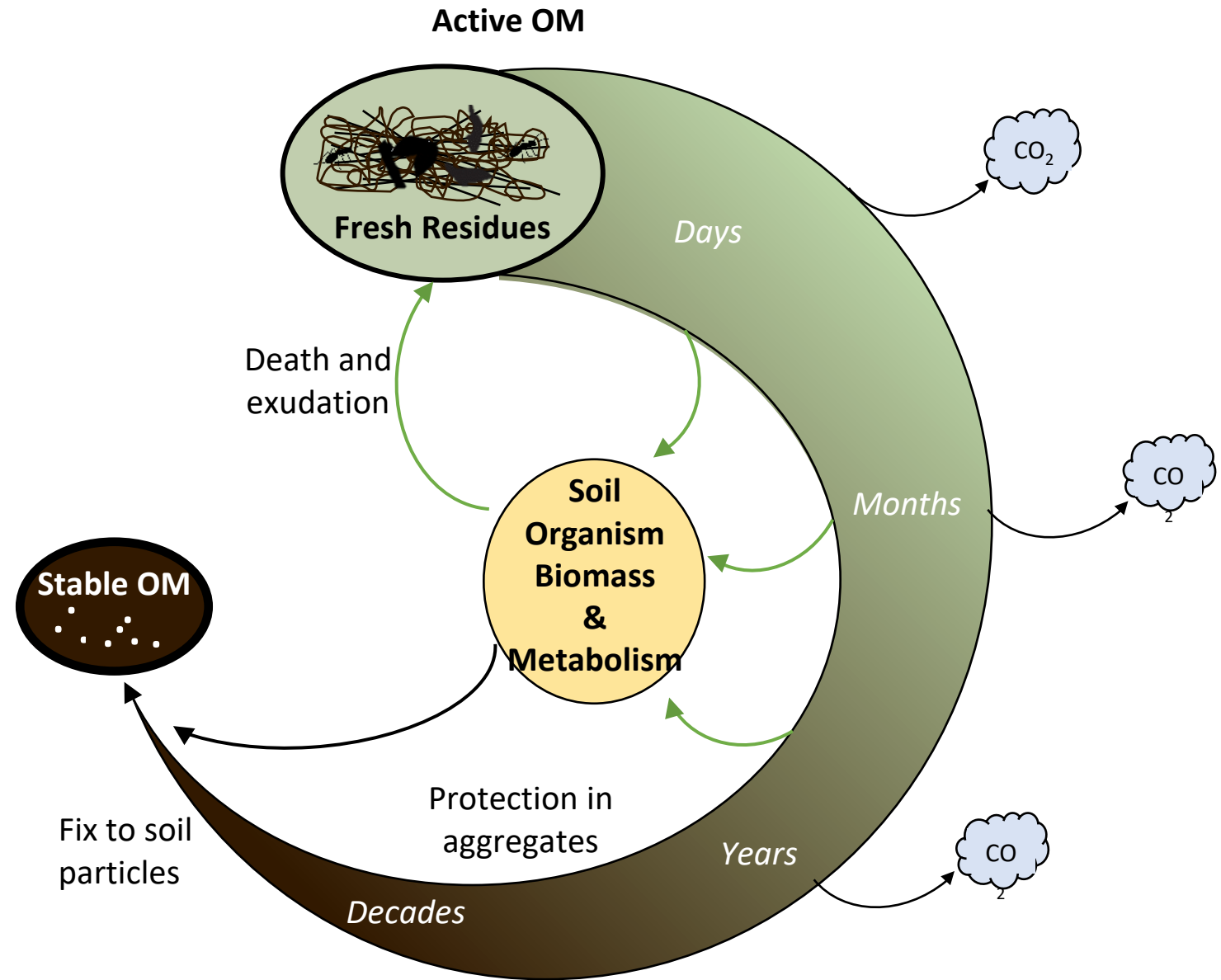
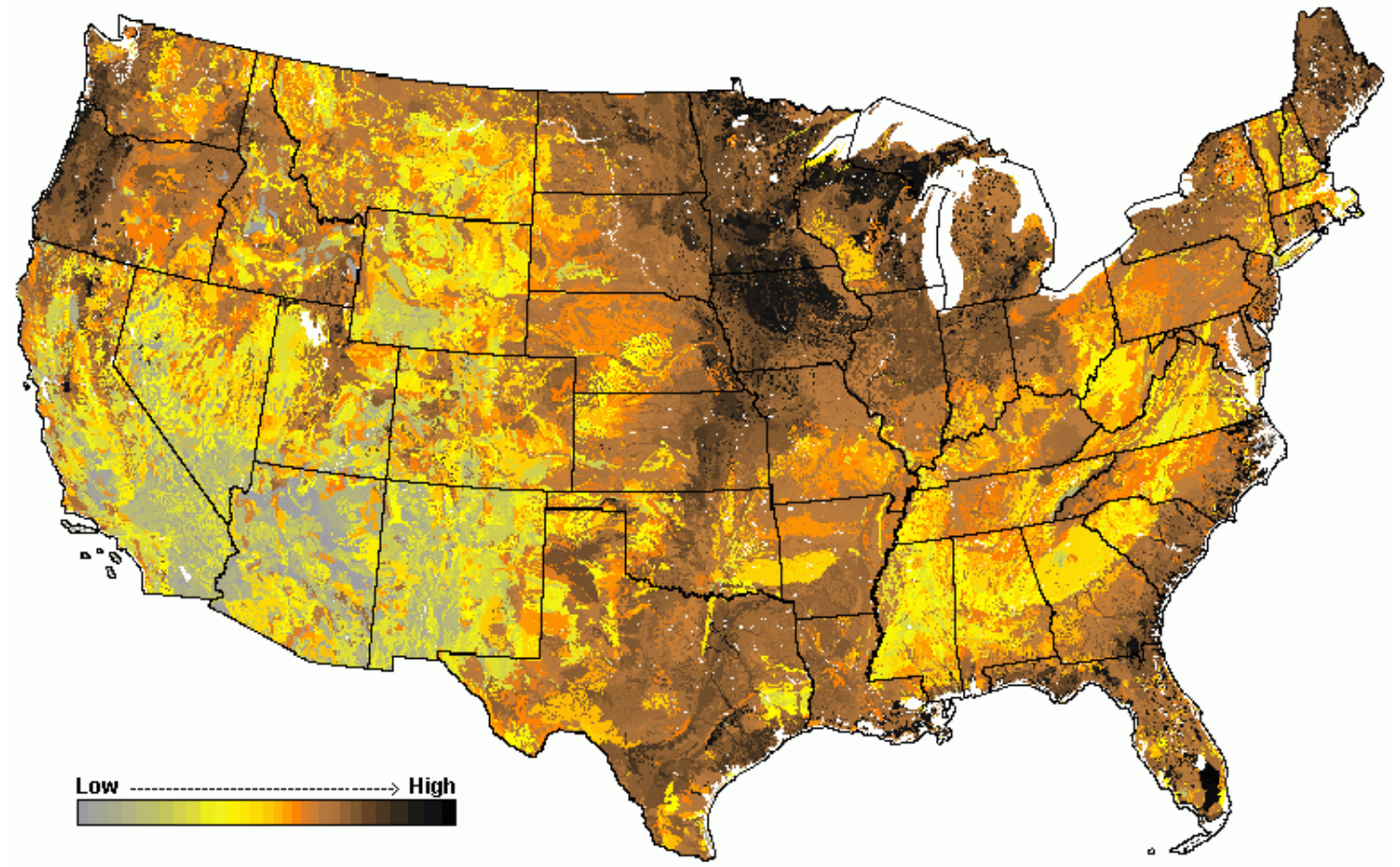


Figure from Soil Organic Matter Does Matter, NDSU and UMN

Soil Organic Matter in the US



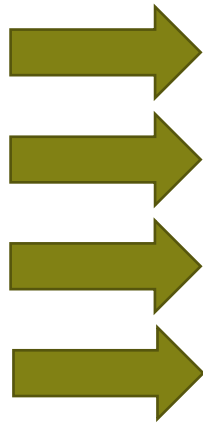
Carbon Concept



Carbon Storage is Like a Bank Account

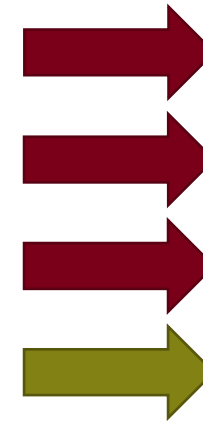
C Deposits

- Crop biomass
- Crop roots
- Manure
- Cover Crops



C Withdraws

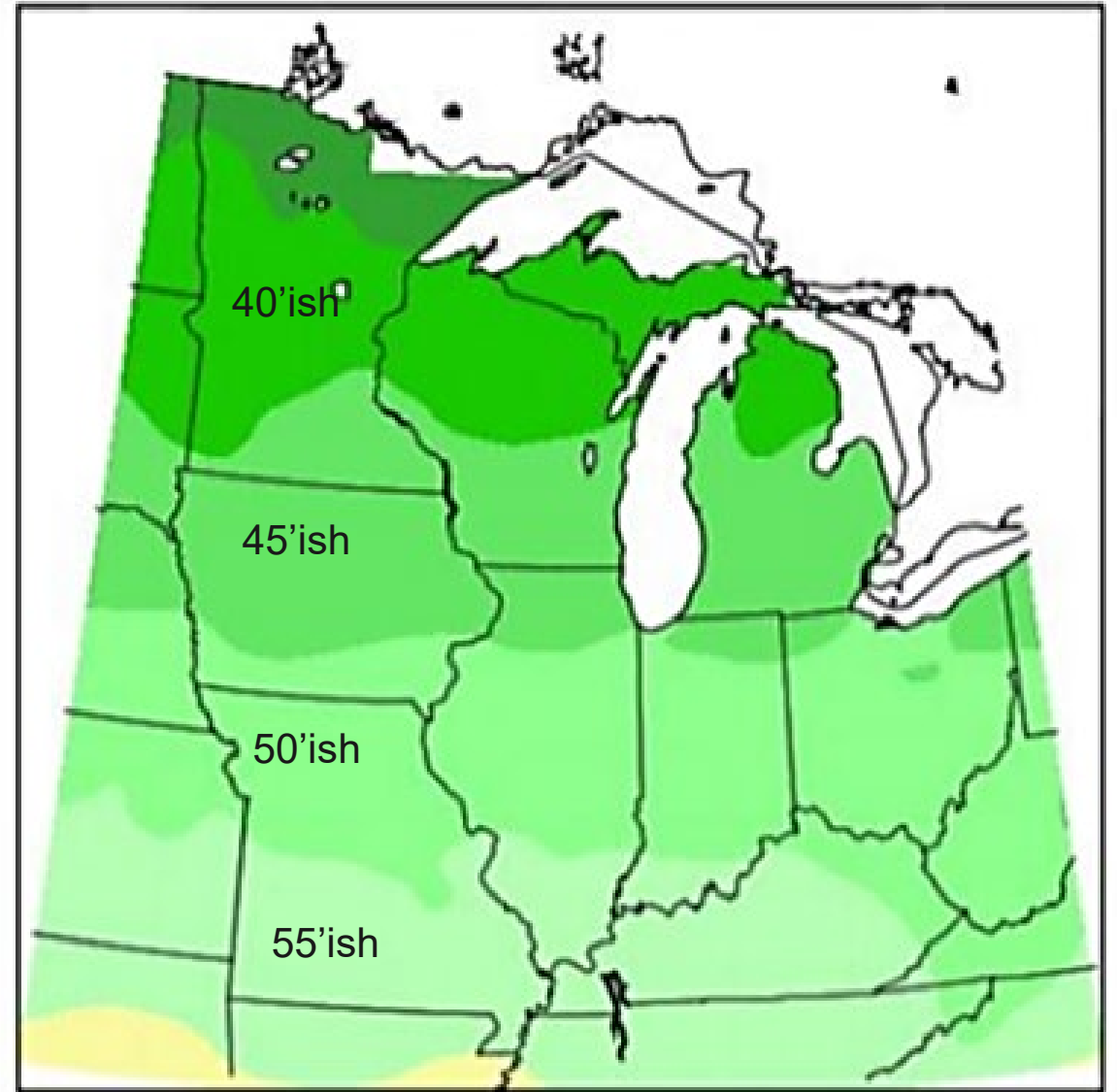
- Erosion
- Tillage
- Baling/burning
- Harvest



Carbon Markets

one size will not fit all

Average Annual Temperature (1981-2010)

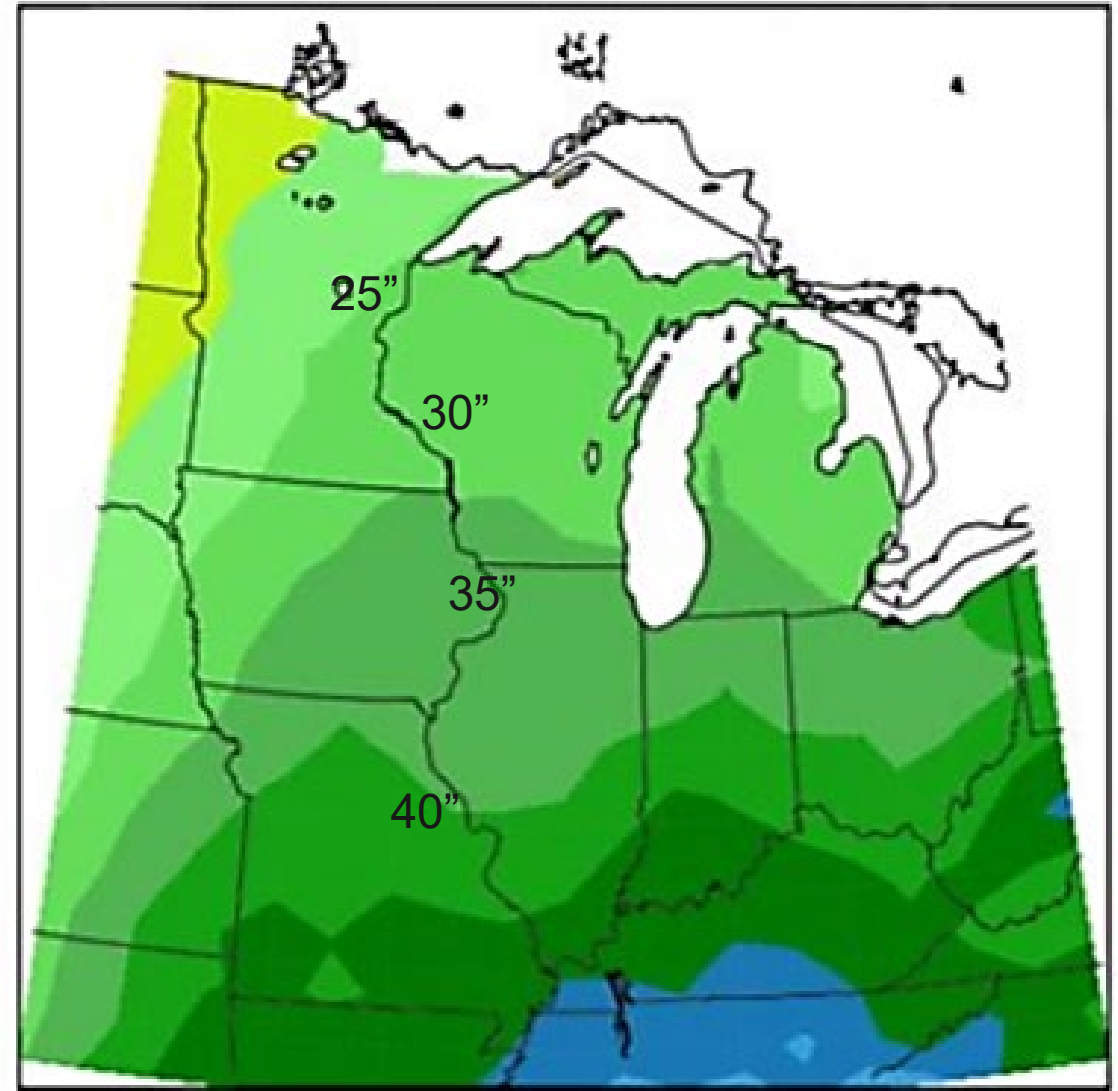


<http://glisa.umich.edu/>

Figure courtesy of Midwestern Regional
Climate Center



Total Annual Precipitation (1981-2010)



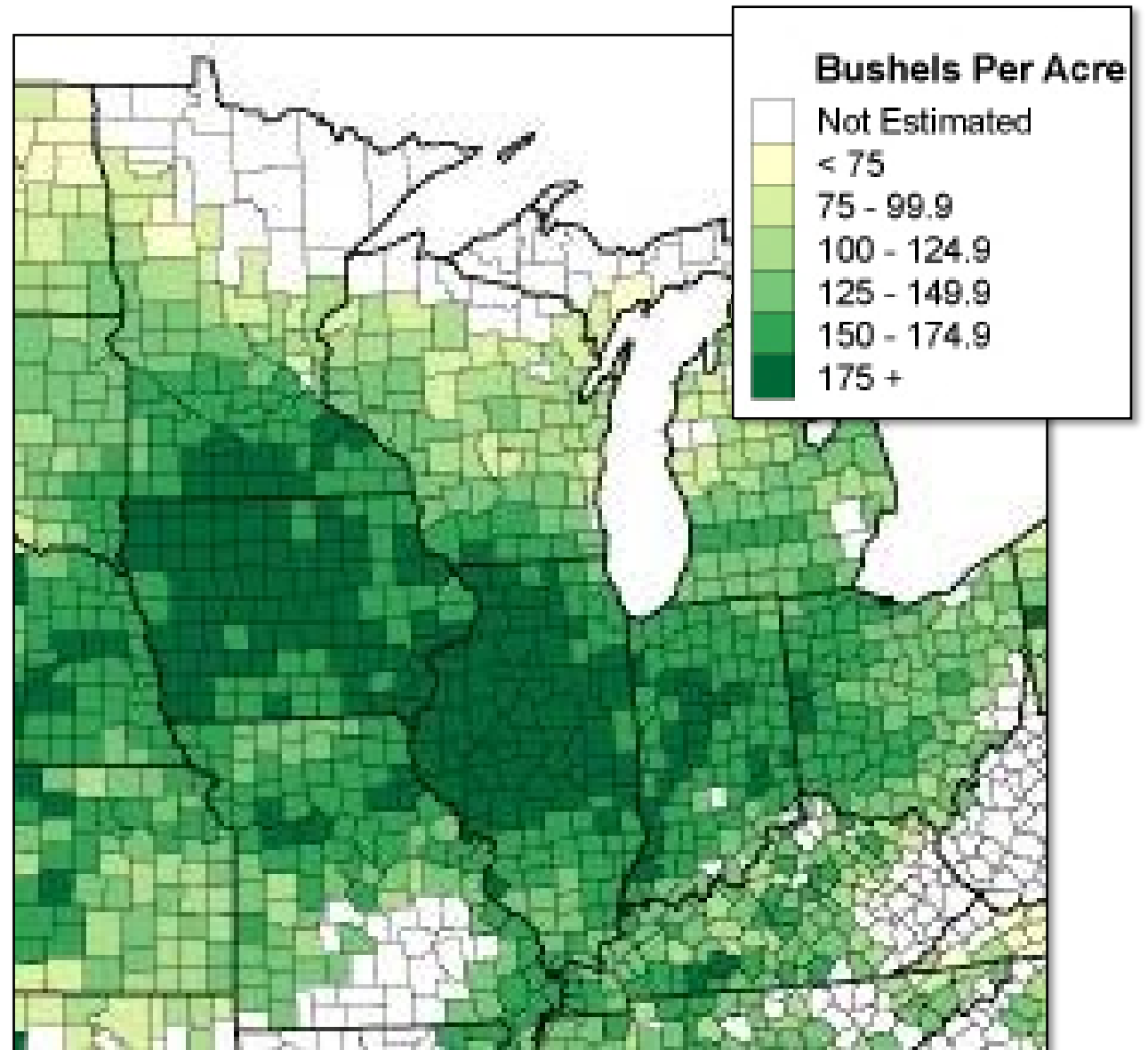
<http://glisa.umich.edu/>

Figure courtesy of Midwestern Regional
Climate Center



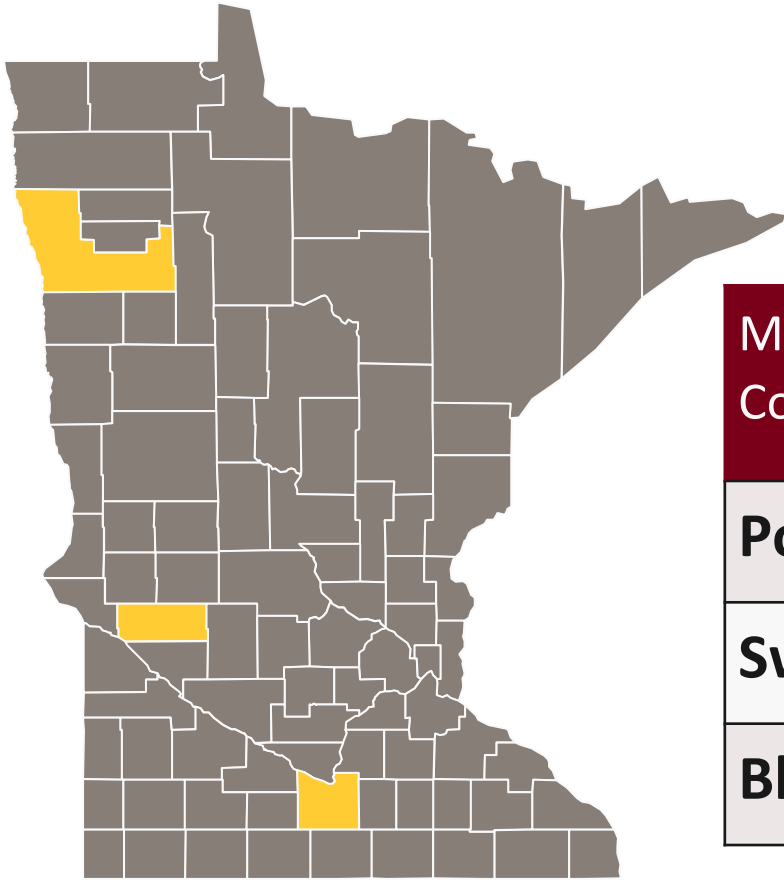
Harvested Corn Yield

Important for pounds of biomass (C)



Carbon Credit by Practice and Location

(as estimated by Indigo Ag, 2020)

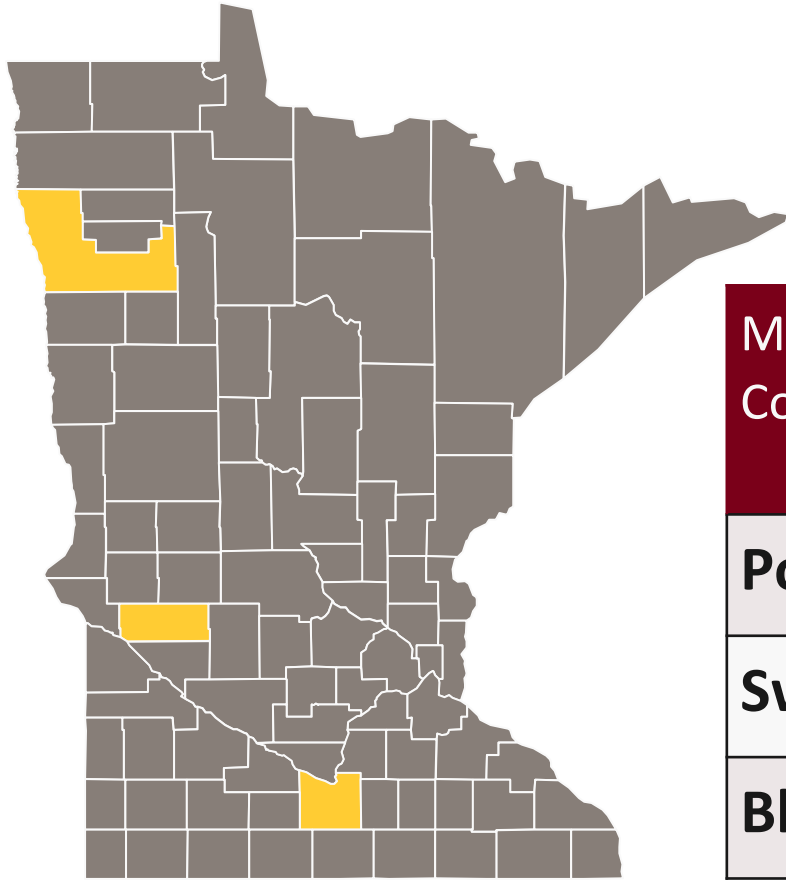


Minnesota County	Conventional to Vertical Till	Conventional to No Till	Add Non-Legume Cover	Add Legume Cover
Polk	0.15 - 0.24	0.43 - 0.70	0.12 - 0.19	0.17 - 0.28
Swift	0.20	0.60 - 0.64	0.16 - 0.17	0.20 - 0.23
Blue Earth	0.22 - 0.25	0.69 - 0.77	0.19 - 0.20	0.21 - 0.23

Range represents non-irrigated vs irrigated

Carbon Credit by Practice and Location

(as estimated by Indigo Ag, 2020)



Minnesota County	Conventional to Vertical Till	Add Non-Legume Cover	Carbon Credit by Ton	Price received before fees
Polk	0.15	0.12	\$15	\$4.05
Swift	0.20	0.16	\$15	\$5.40
Blue Earth	0.22	0.19	\$15	\$6.15

Logistical Considerations

- **Who**
 - Collects, verifies, and owns management data, soil samples, etc
 - Landlord or renter responsibilities
- **What**
 - Practices and data specifications and fees
- **When**
 - Contract length, payment schedule, and exit clause
- **Where**
 - Start with low productivity lands (more likely to change)
- **Why**
 - Not enough to pay for practices – Just the gravy

Secondary Considerations

- **Plan B**

- What happens if you are not able to implement the new practice?
- What happens if soil carbon doesn't increase over the contract time?

- **Conflict of interest**

- Does the company sell other services or products?
- Are any of these services/products required to be purchased in order to participate?

Public Perception



Think about C Management

One size does not fit all

- Climatic differences
- Biomass potential
- Starting point
- Equipment needs
- ROI
- Learning curve



What's the science on C sequestration?



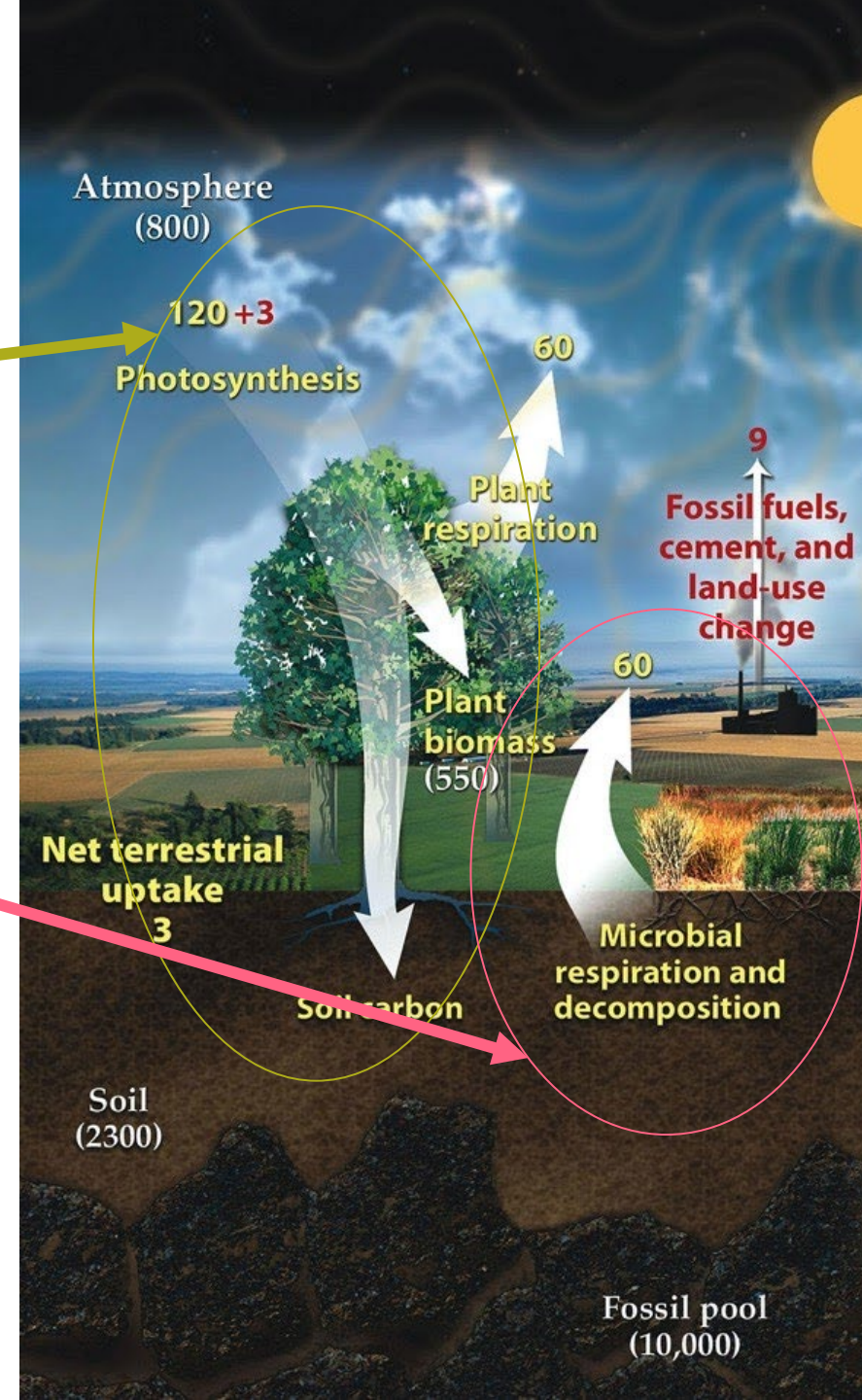
Soil carbon balance =

Inputs: photosynthesis

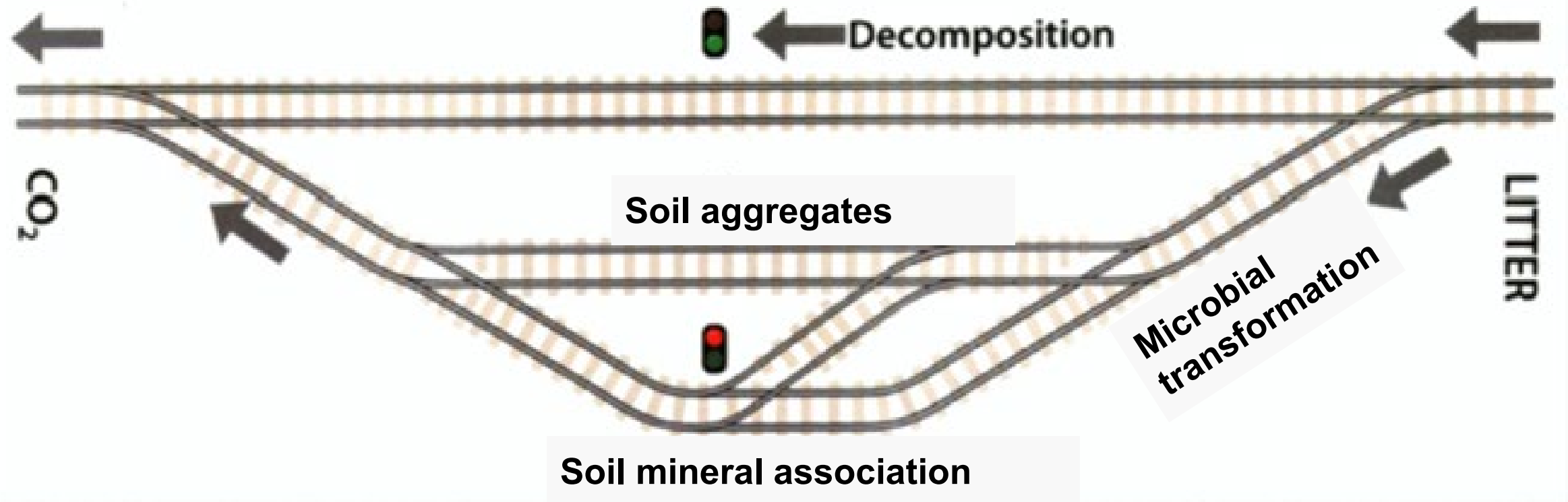
–

Outputs: microbial
respiration

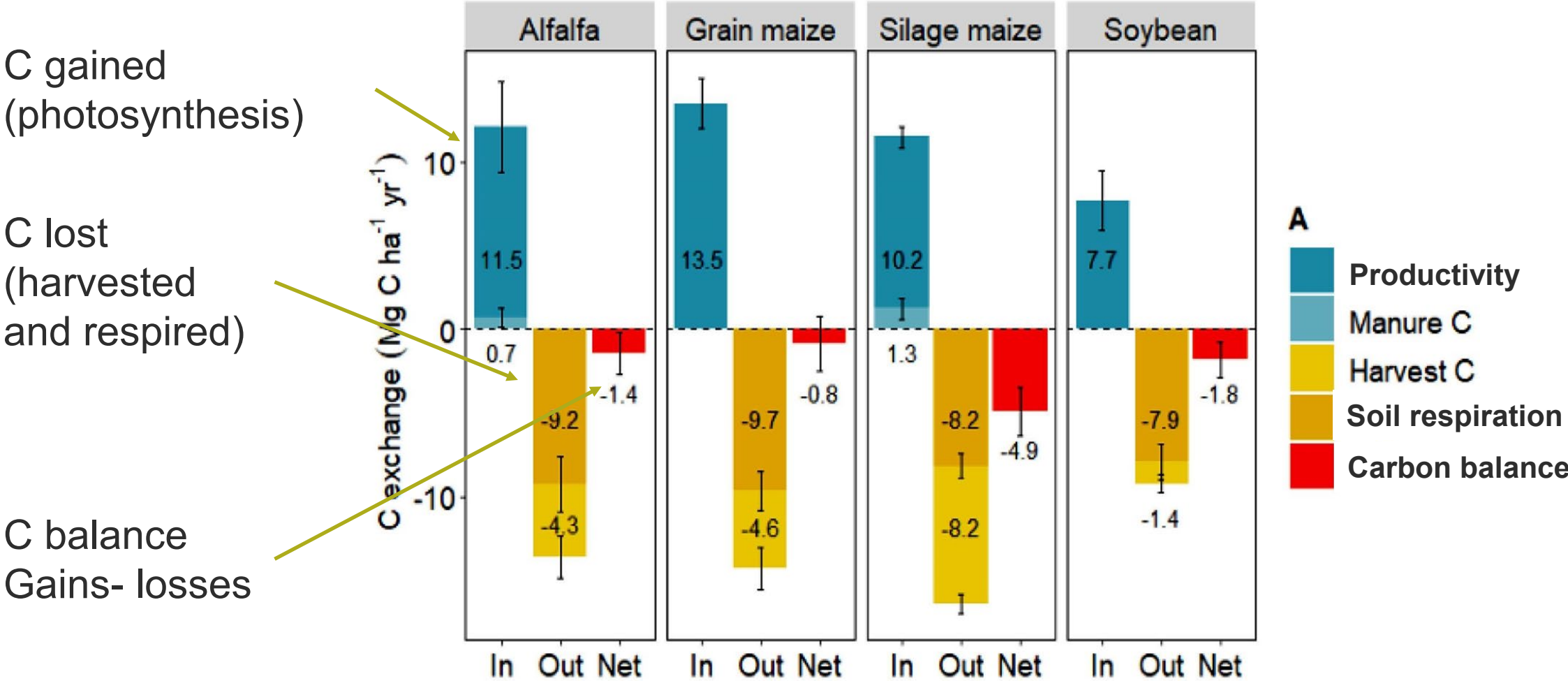
*can calculate daily or annually



Soil C is a pause in the cycle



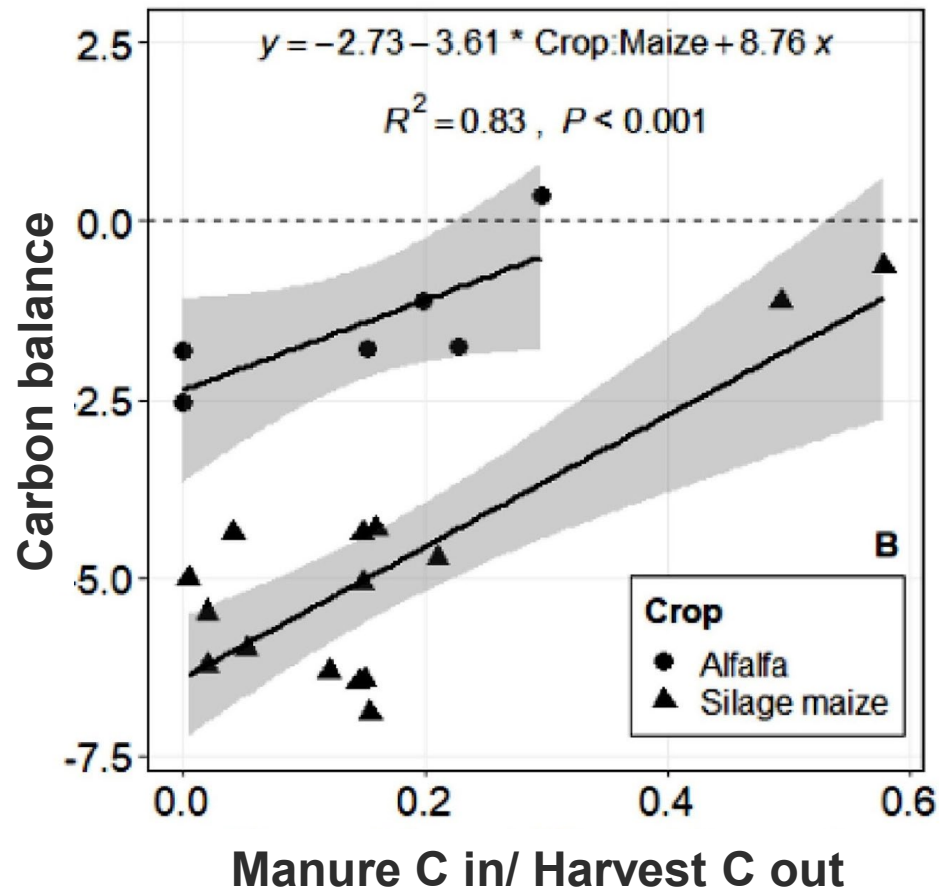
Increase biomass + residue to increase C



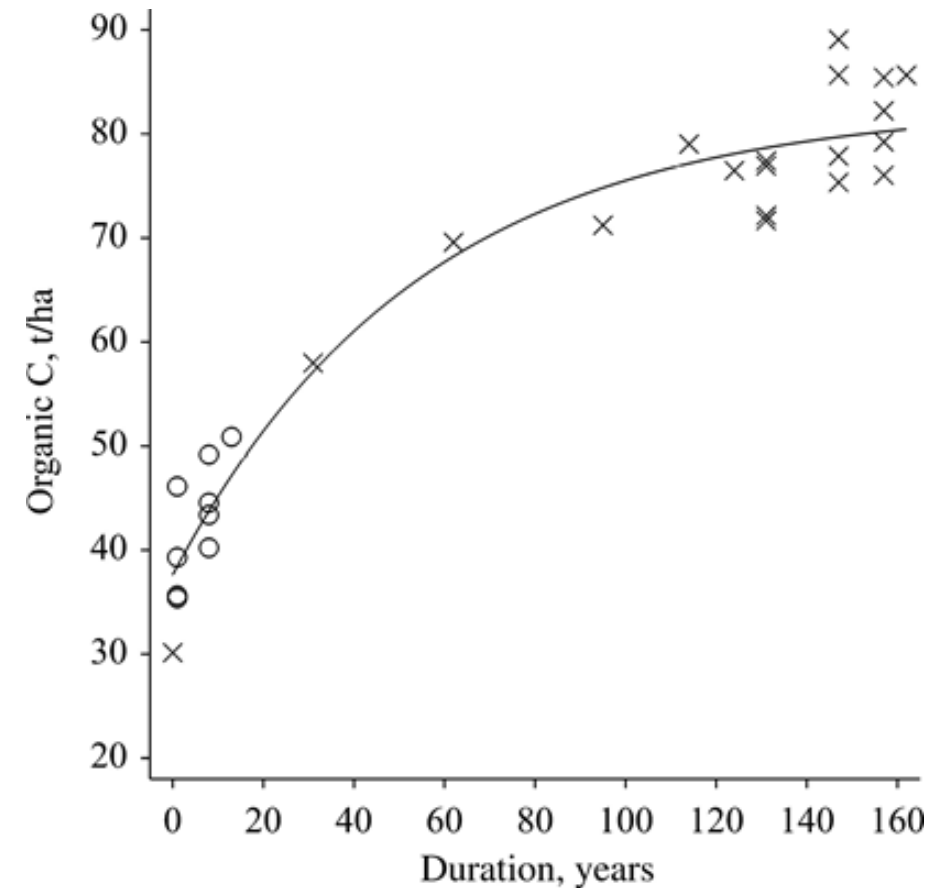
Gamble et al. 2021

Increase manure + residue to increase C

...this will flatten out eventually



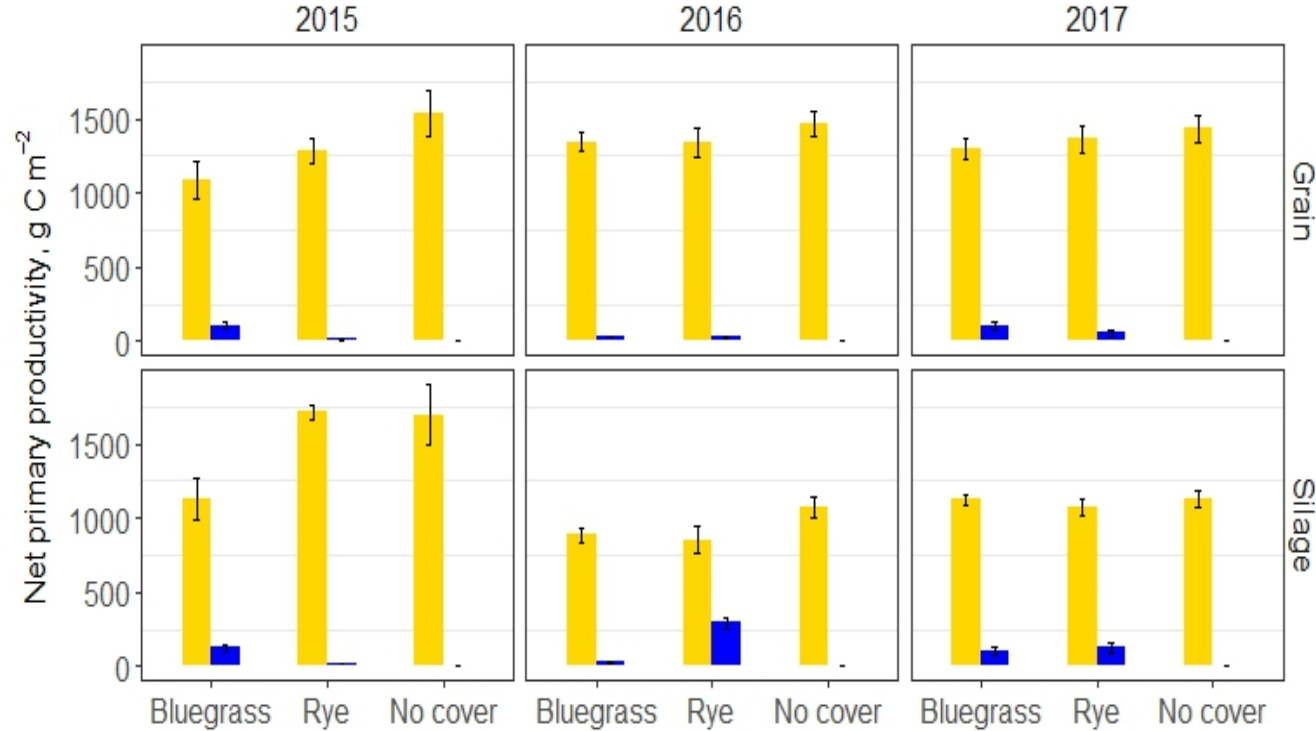
Gamble et al. 2021



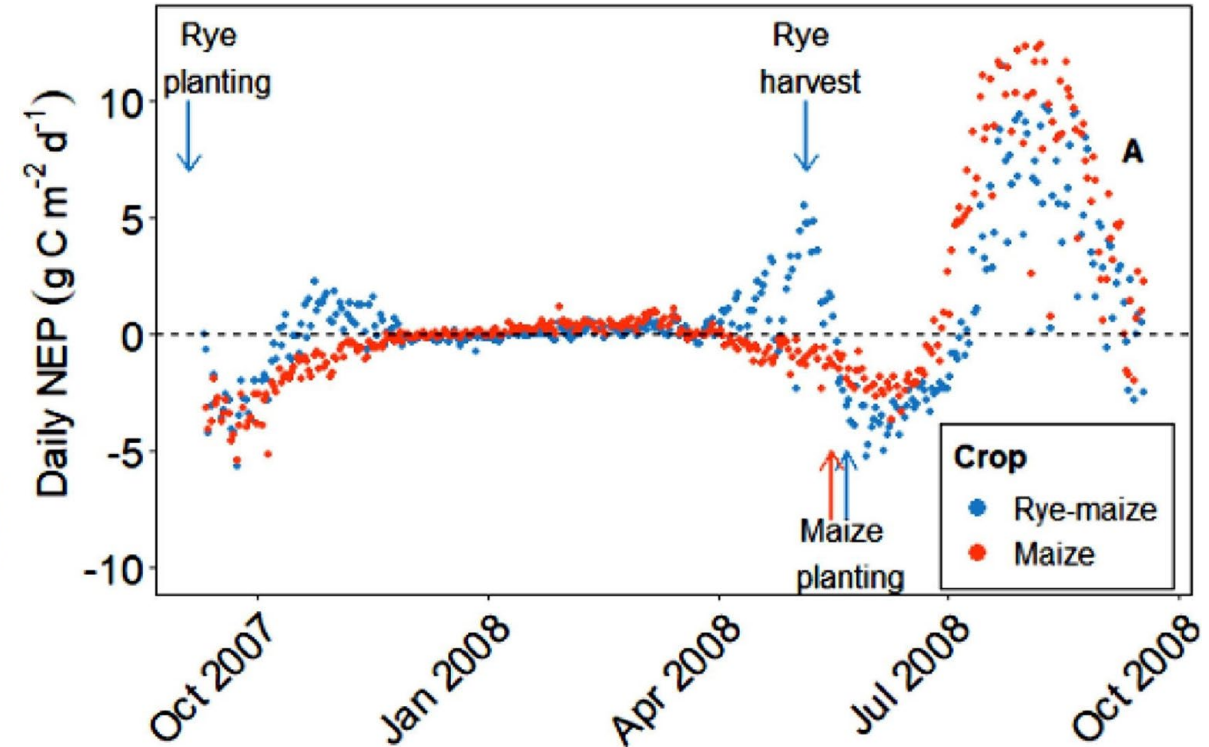
Poulton et al. 2018

Cover crops provide some C, tradeoffs

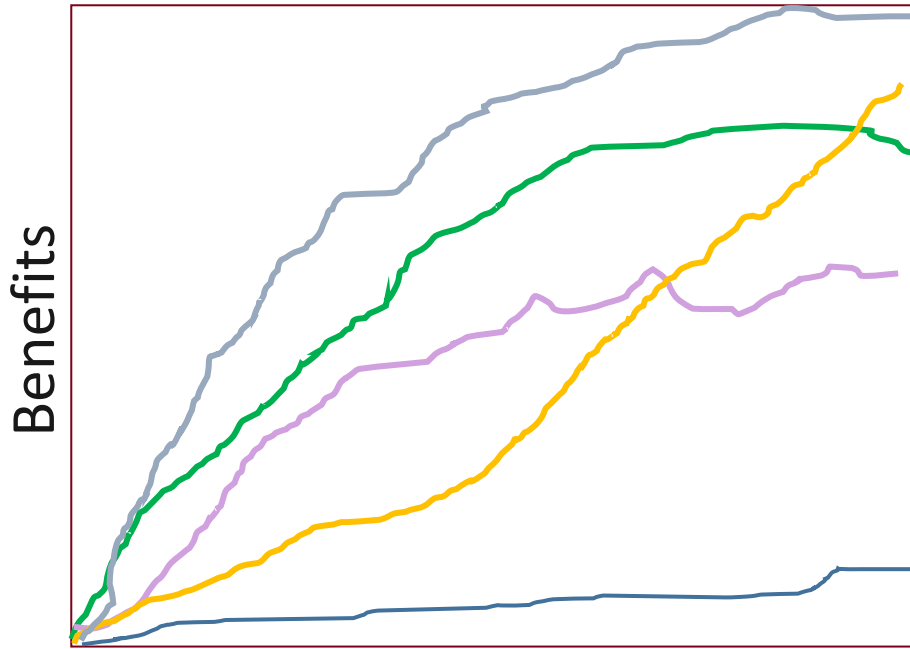
Total productivity



Daily C balance



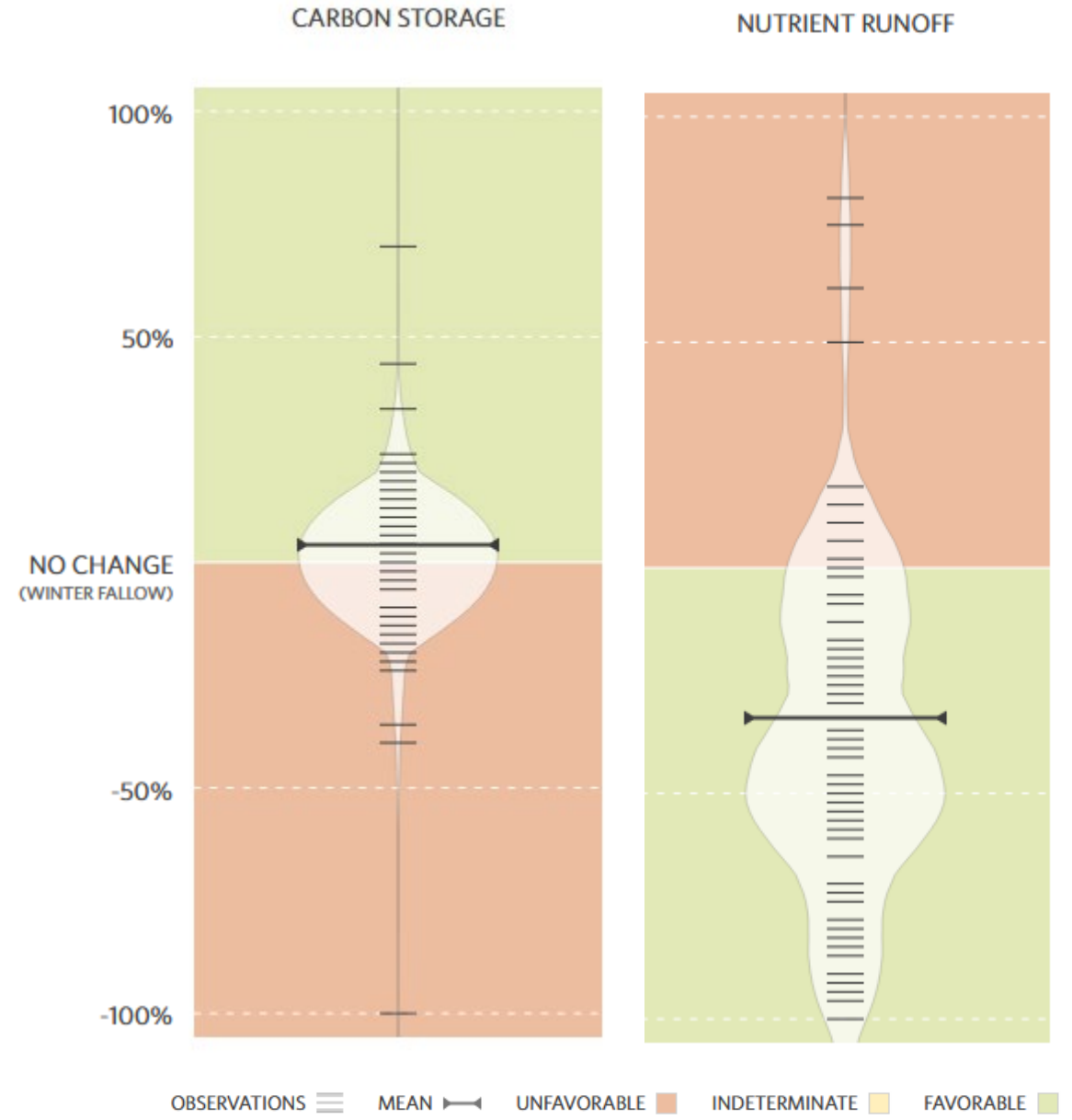
Cover crops show other benefits more reliably



- Infiltration
- Soil Biology
- Weed Control
- Soil Nitrate Scavenging
- Soil carbon

Cover Crop Biomass

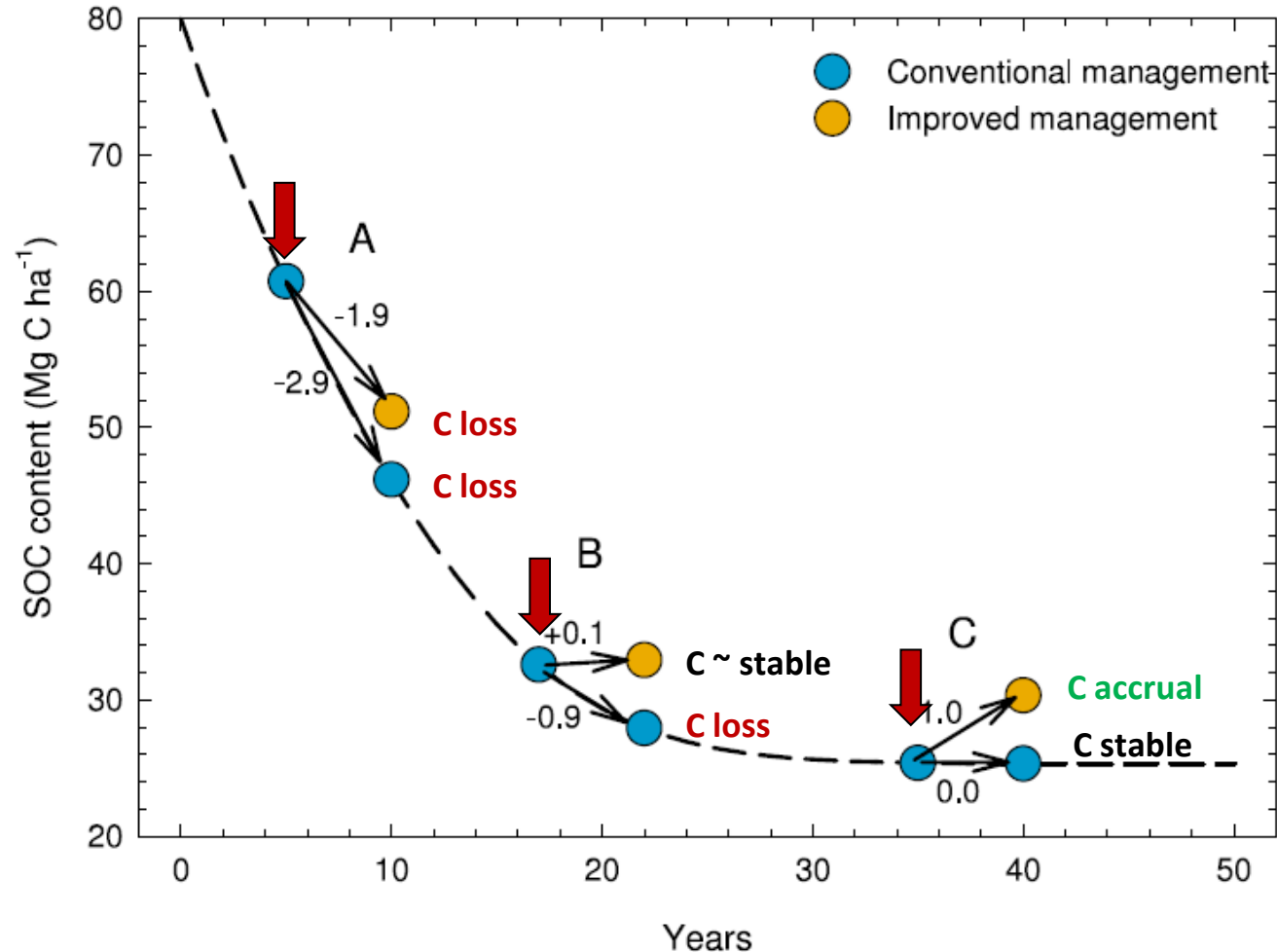
adapted from Cates et al. 2019



Best Measurement Practices

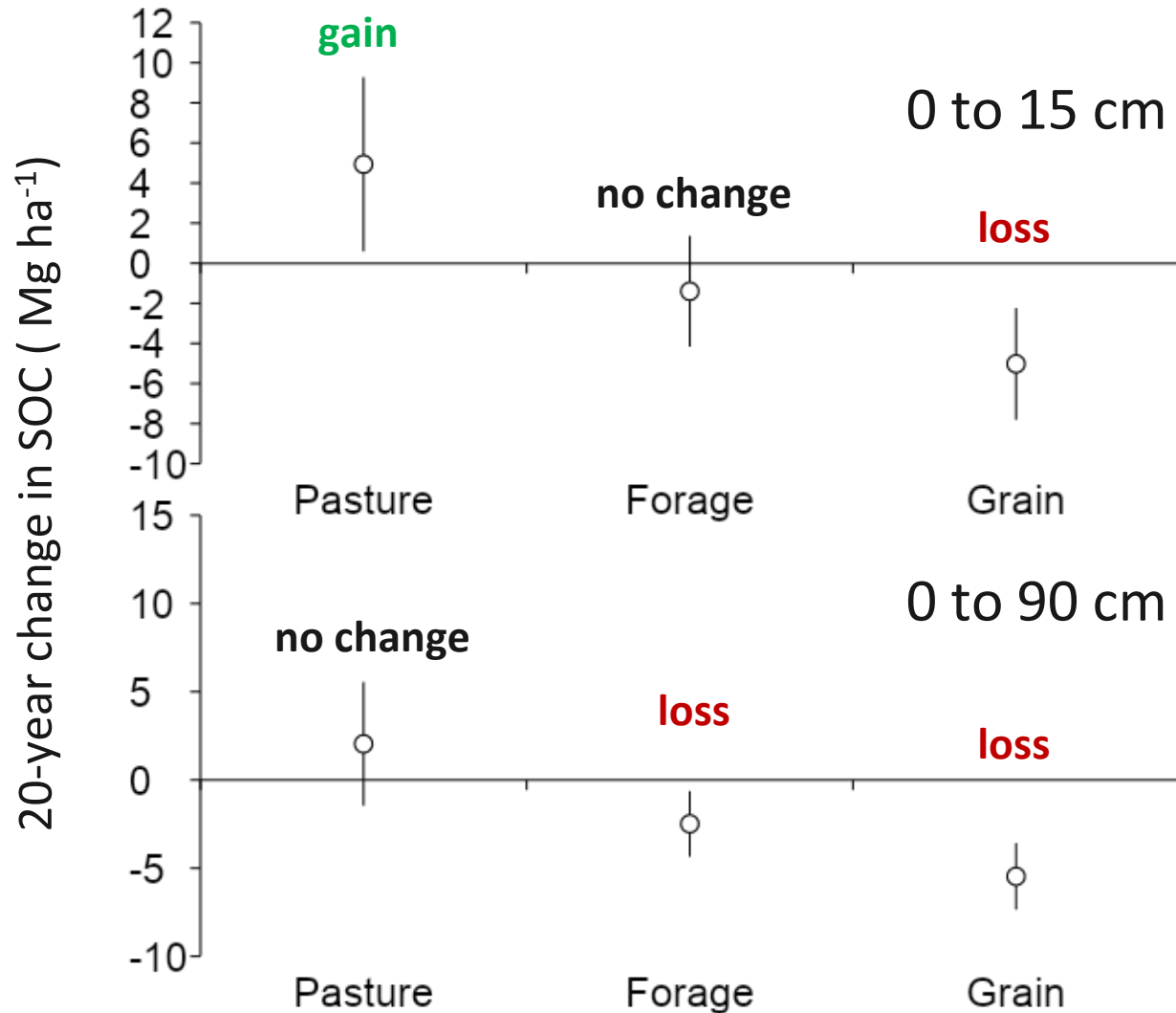


Measuring C accrual – Time



- Each scenario = 5 Mg C ha⁻¹ difference
- Paired comparison is misleading
- Baseline measurement critical for interpretation

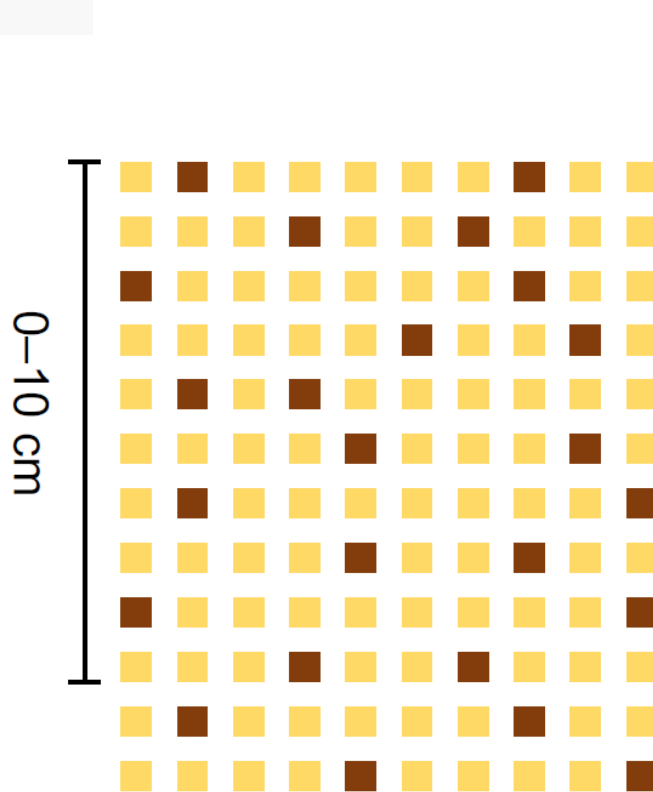
Measuring C accrual – Soil Depth



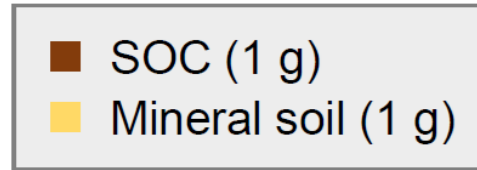
- Most changes happen in the top 15 to 30 cm of soil
- Changes at depth can significantly affect interpretation

*slide by G. Sanford,
bars = 90% confidence limits
adapted from Sanford, 2014, Soil Carbon*

Measuring C accrual – Soil Mass



Depth: 0 – 10 cm
Mass: 100 g
SOC: 2.0 g/cm²



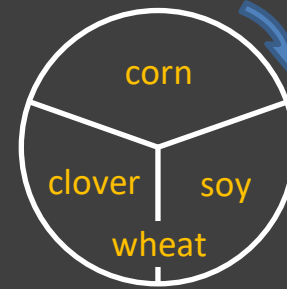
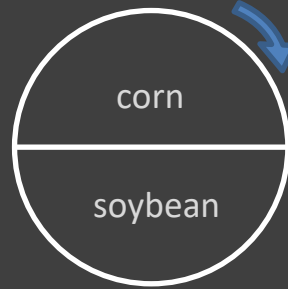
Depth: 0 – 10 cm
Mass: 120 g
SOC: **2.4 g/cm²**

- fixed depth sampling is standard practice
- changes in bulk density can mask or exaggerate sequestration
- imperative to compare ***equivalent soil mass***

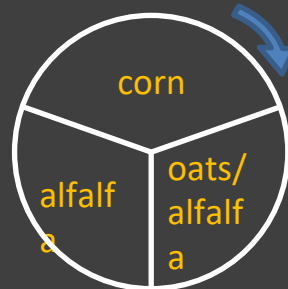
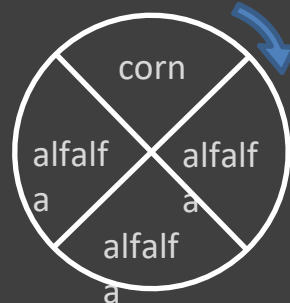


4 reps
each phase every year

cash-grain



dairy-forage



perennialit
Y

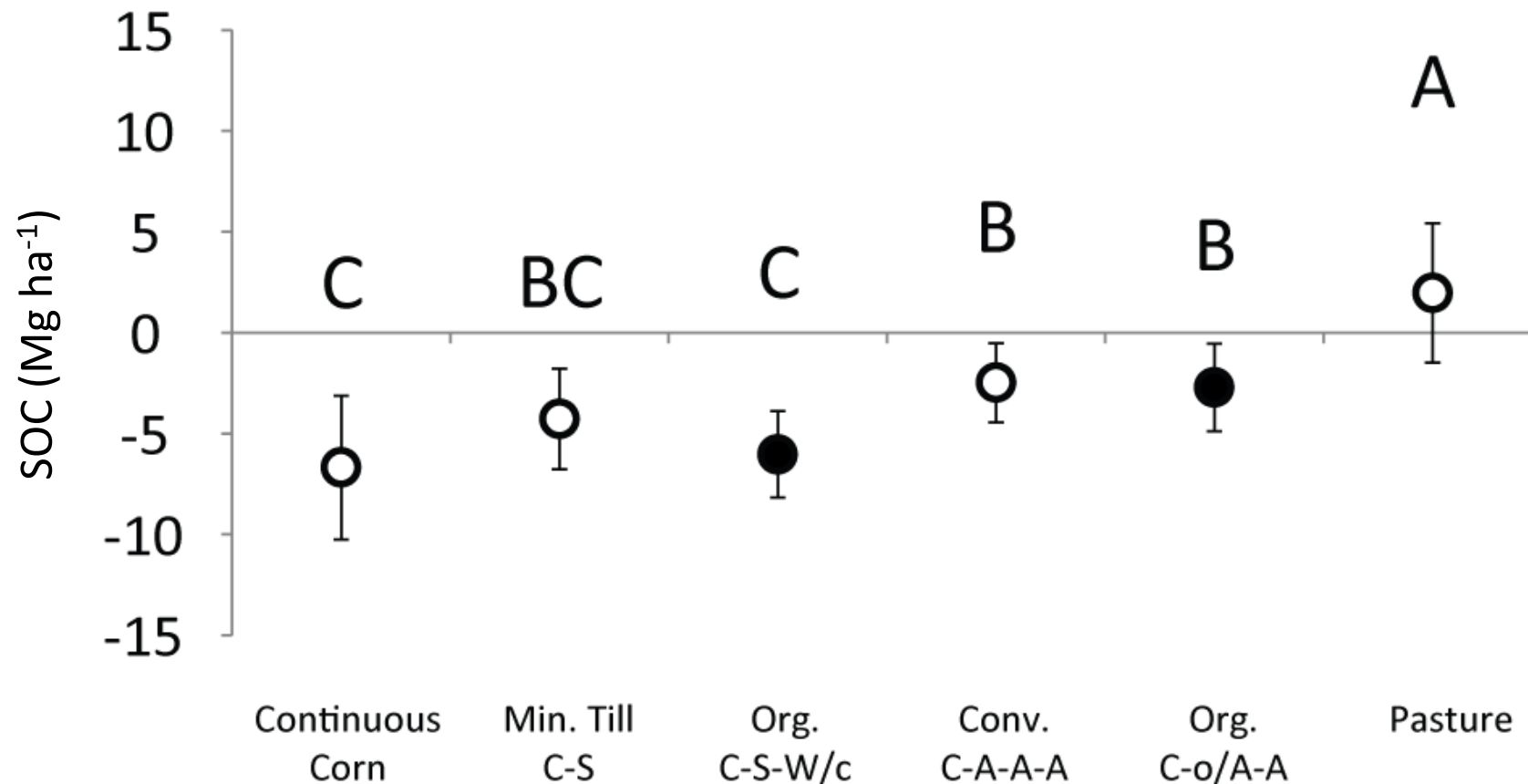


diversity

Field-scale plots- 60 ft x 240 ft- Established 1989



Fig. 1. Twenty-year differences in soil organic carbon (1989 to 2009) across entire soil depth (~3 ft.) at the Wisconsin Integrated Cropping Systems Trial. Crops on x-axis from L to R: (1) high-input continuous corn, (2) high-input corn-soybean rotation, (3) organic corn-soybean rotation with wheat cover crop, (4) high-input corn-alfalfa rotation, (5) organic corn-alfalfa rotation with oat cover crop, and (6) cool-season pasture with managed rotational grazing (from Sanford et al. 2012 *Agriculture, Ecosystems & Environment*).

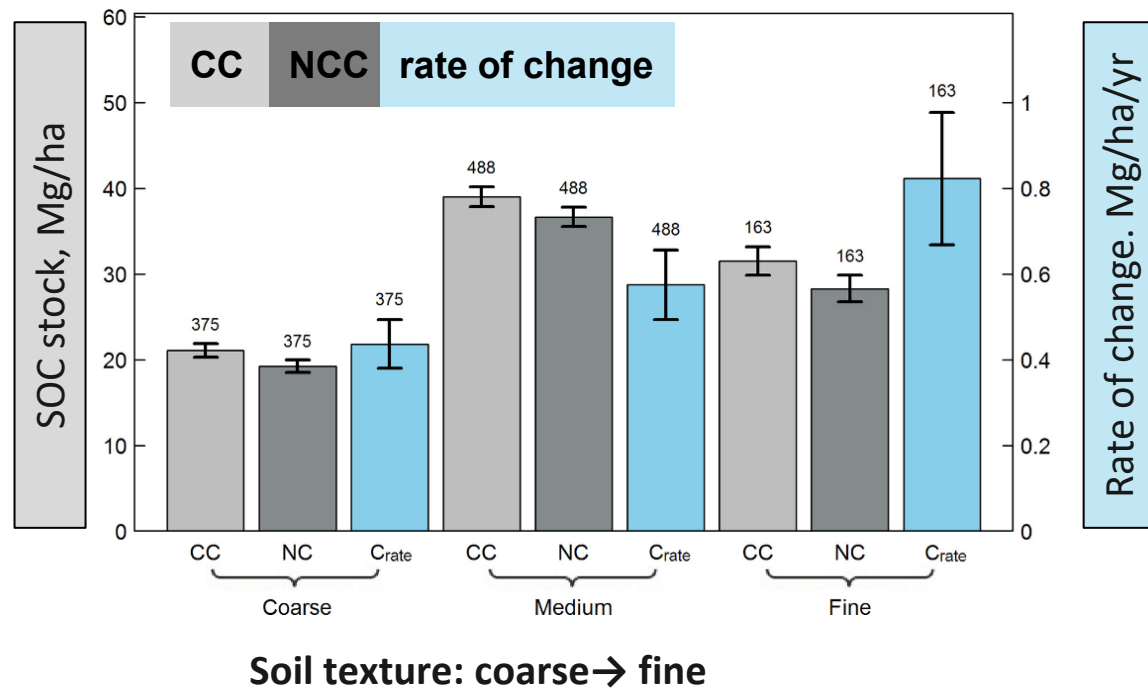


Factors Beyond Our Control

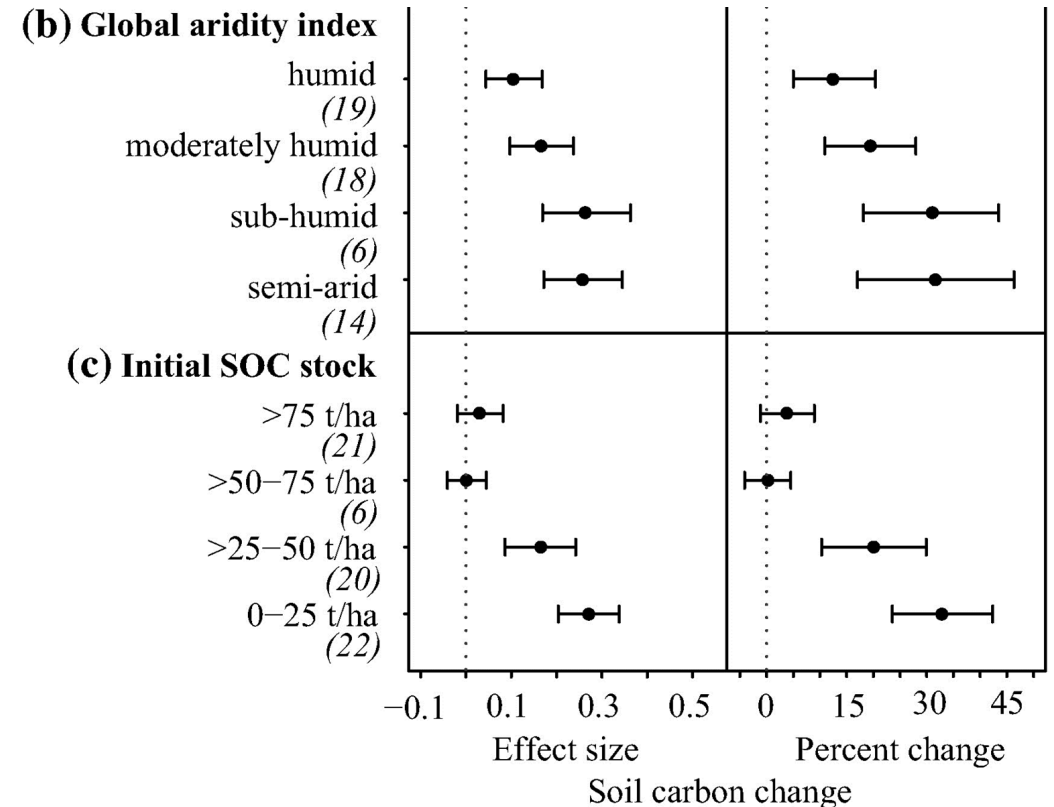


Effects of climate and soil on C increase

Add cover crops: Faster SOC increase in fine soil

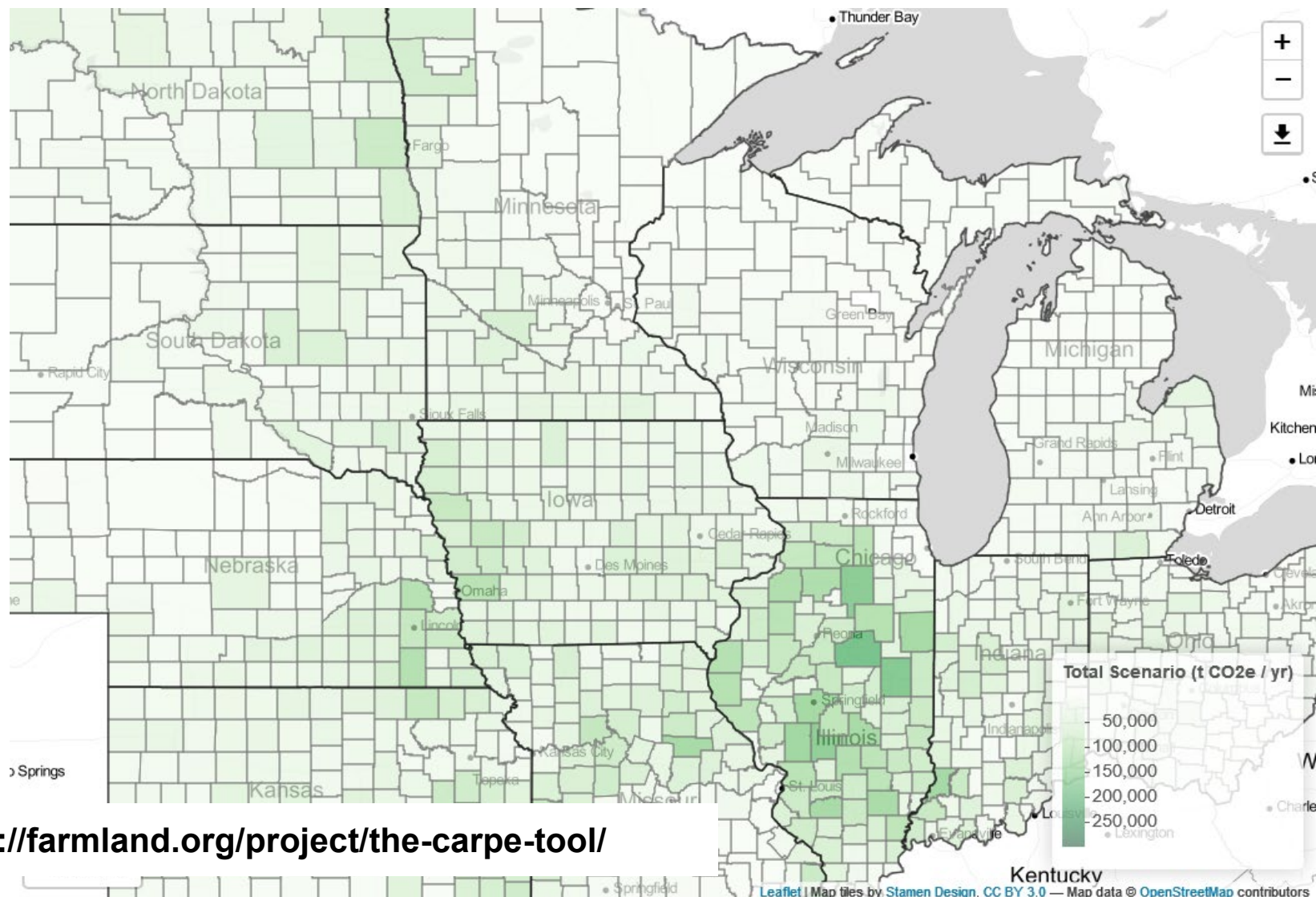


Conversion to grass: greater SOC increase with low start, low precip



Models take these factors into account

Carpetool scenario:
50% adoption of
cover crops, mostly
non-legume



How to Build Soil Health





Soil health is more than soil carbon

- Healthy soil captures and supplies water to plants
- Resilience protects yield



—

Building soil health

- Reduce or use no tillage
 - >40% residue cover
- Keep the soil covered
 - diverse crop rotation
 - cover crops



Building soil health

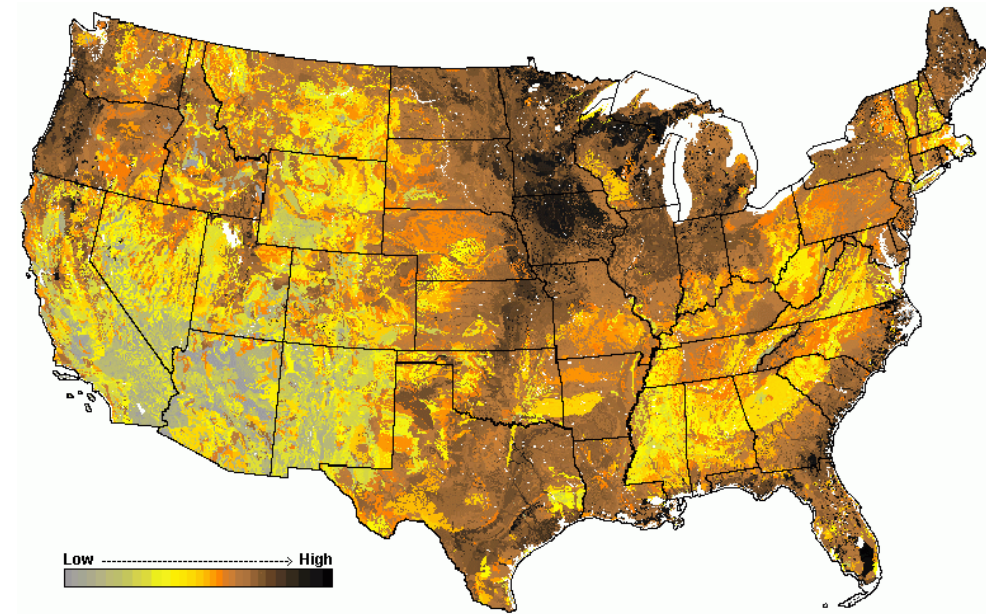
- Add organic inputs
 - compost
 - livestock manure
 - green manure
- Add livestock

Building soil health: patience

“....Invest in the millennium. Plant sequoias.
Say that your main crop is the forest
that you did not plant,
that you will not live to harvest.

Say that the leaves are harvested
when they have rotted into the mold.
Call that profit. Prophecy such returns.
Put your faith in the two inches of humus
that will build under the trees
every thousand years....”

“Manifesto: the Mad Farmer’s Liberation Front”, Wendell Berry



Hargrove and Luxmoore



Carbon Programs: The Wild West or a Promising Opportunity?

2022 Advanced Crop Advisors Workshop

February 8, 2022

Mark Lefebvre

Conservation Planner Manager

Stearns County Soil and Water Conservation District

MN ESMC Pilot



ESMC

Ecosystem Services
Market Consortium



MIDWEST



Field to Market



UNIVERSITY OF MINNESOTA



H.A.S.P.

Headwaters Agriculture Sustainability Partnership

Why ESMC?

- Multiple Credits Created
- Non-profit
- Voluntary & Regulatory / Insets & Offset
- Open Protocols
- Technology + Soil Testing
- Row Crop & Grassland
- Test then launch
- Ag Industry Lead
- Scientific Rigor

Multiple Credits: Generation and Quantification

One protocol generates stacked credits and assets



- Increased soil carbon and Reduced GHG emissions



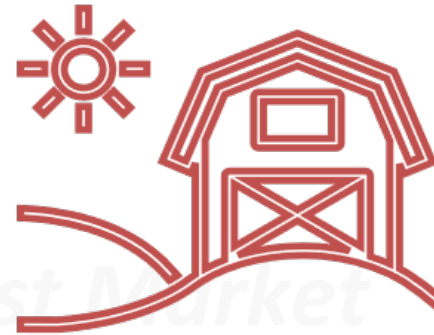
- Improved water quality



- Reduced water use



- Piloting: Biodiversity



Producer impacts
monetized

- **Greenhouse gas:** SOC (removals), and GHG (CH₄, N₂O and CO₂) (reductions)
- **Water quality:** total phosphorus and nitrogen, and sediment
- **Water quantity:** irrigation efficiency based on monitoring

MN - ESMC Pilot

- No minimum or maximum acreage limits and no requirement to enroll all their acreage at any time
- Producers can phase in more acres and/or practices over time
- Producers are not required to relinquish data ownership

Contracts

- During 2022 pilot years contracts are annual
- Producers will have an option to roll into a 5-year contract at market launch at the end of 2022

The Minnesota Pilot Project is focused on acres that have corn and soybean cropping systems with a heavy dairy or livestock component in Central and South Minnesota to help farmers understand how their improved soil health practices translate into economic benefits.

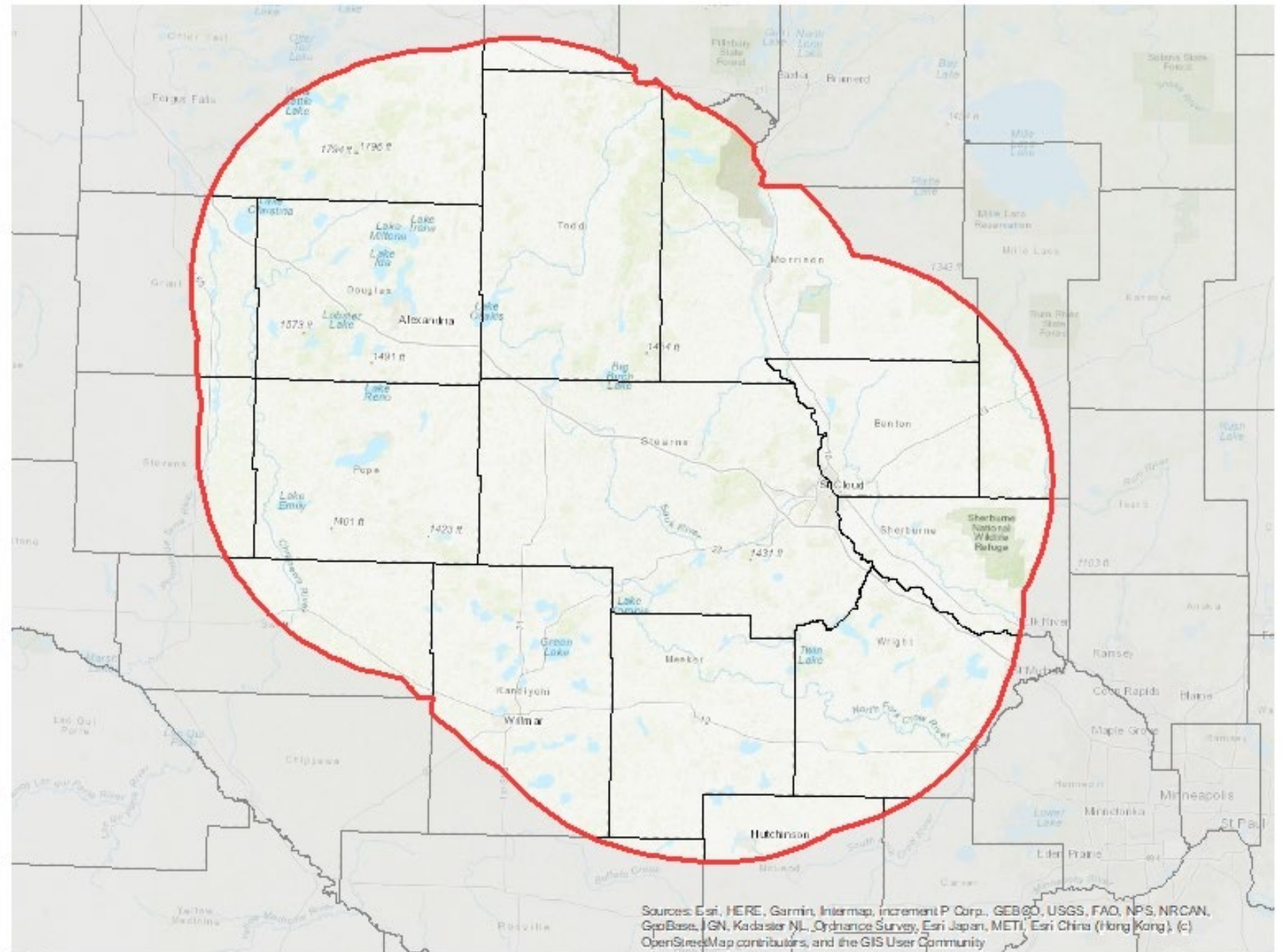
50,000 Acre Goal

Why Here?

- Miss. Headwaters
- Existing Cost Share
- High Livestock Density
- Downstream Water Quality buyer

Crops

- Corn/Silage - Soy
- Dairy (#28 Co. in US)
- Poultry

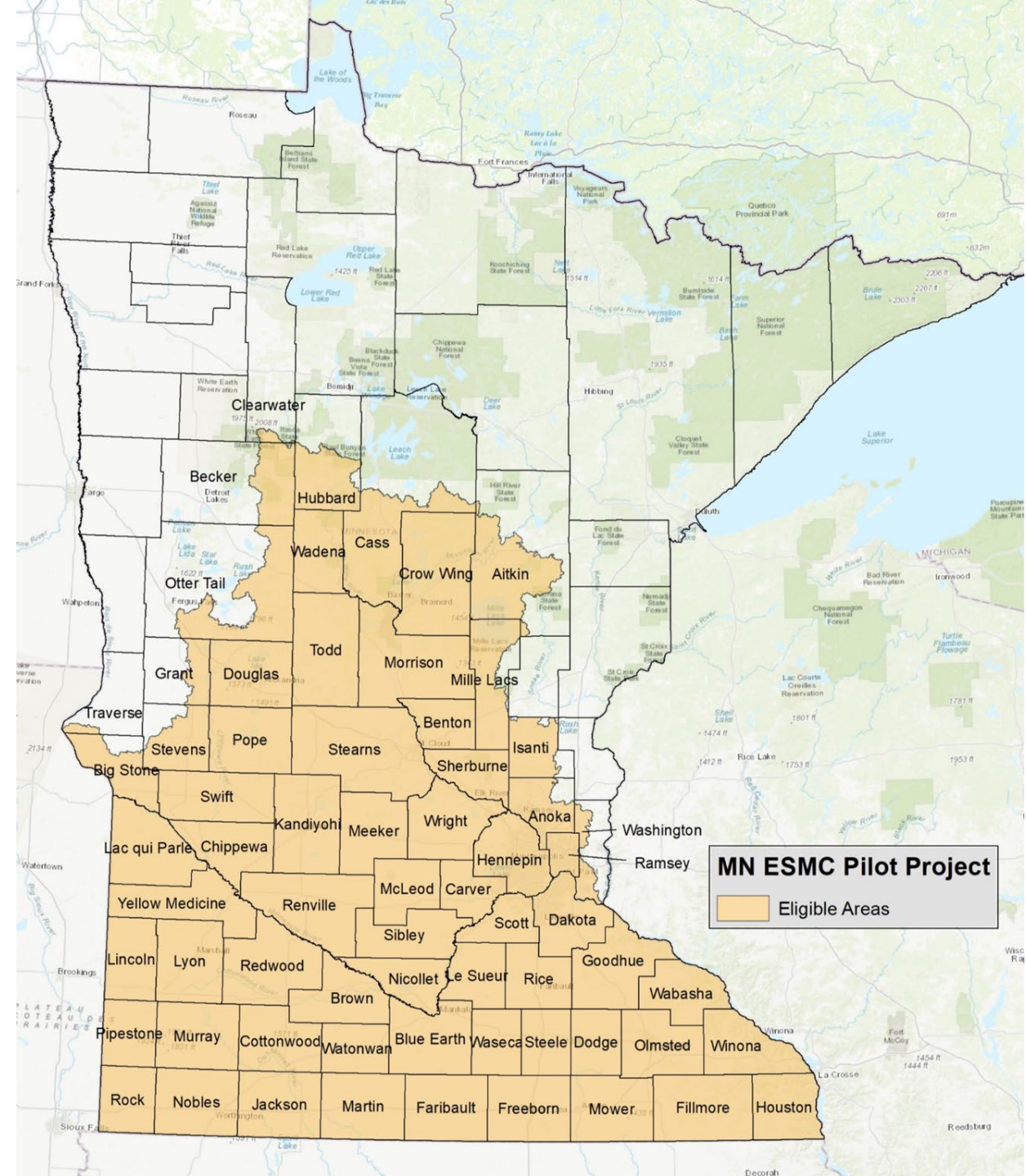


50,000 Acre Goal

Project area expanded in 2021

- 2020 – 4 farms and 116 ac.
- 2021 – 6 farms and 1000 ac.
- 2022 – 4 farms and 1000 ac.

In Stearns County to date



Producer Eligibility & Requirements

Screening process is done via Producer Portal or/and Enrollment Specialist

- Interested in adopting soil health and conservation practice change(s)
- Interested in implementation of improvements that exceed minimum standards set by law
- Managing land that has not been deforested in the past 10 years
- Fields located within an approved ESMC Project region and production system
- Can provide proof of land ownership or lease agreement
- ESMC fields that are not enrolled in another carbon market

Modeling Overview

- Soil Sampling is conducted in year 1 (Spring 2022) to determine the baseline.
- Use field management data and soil sampling results to model:
 - **Soil Organic Carbon (SOC) removals**
 - **GHG Emission Reductions**
- Carbon reductions and removals are modeled using DNDC model (DeNitrification-DeComposition) which simulates carbon and nitrogen biogeochemistry in agricultural ecosystems
- Water quality and quantity are modeled using APEX (Agricultural Policy / Environmental eXtender)
 - **Water quality:** total phosphorus and nitrogen, and sediment
 - **Water quantity:** irrigation efficiency based on monitoring



Year 1

Baseline Soil Test
Practice Implementation

Year 2-4

Annual Credit Generation via Remote sensing
and Modeling

Year 5

Soil test "True-Up"

Practice Change for 2022

- Timing
 - Needs to occur after harvest of 2021 to harvest of 2022
- What is considered a practice change?
 - The practice must be additional = new to the field that is enrolled
 - Examples: Cover crops, tillage reduction, conservation crop rotation, edge of field practices
- What doesn't qualify?
 - Historical practices that have been part of the field operation

Conservation Practice	Applicable Attributes ¹
Residue and tillage management, reduced till/no till	GHG, Water Quality
Cover crop	GHG, Water Quality
Nutrient management	GHG, Water Quality
Prescribed grazing	GHG, Water Quality
Field buffer, filter strip, field border	Water Quality
Contour buffer strip, vegetative barrier within a field	GHG, Water Quality
Constructed ponds and wetlands	Water Quality
Grassed waterway	Water Quality
Conservation crop rotation	GHG, Water Quality
Prescribed burning	GHG
Irrigation water management	GHG, Water Quality, Water Quantity
Drainage water management practices	Water Quality

1. Data requirements vary between Scope 1 and Scope 3 attributes

Scope Definitions

Scope 1

- Carbon Offset Credits
- GHG directly emitted by a company
- ‘Compliance Grade’ Water Quality Credits
- Example: Southern MN Beet Sugar Coop Cover Crop Program

Scope 3

- Supply Chain Reporting Assets
- GHG emitted indirectly via supply chain
- Carbon footprint reduction claim
- Example: Target stores to be Net Zero GHG by 2040

Verification

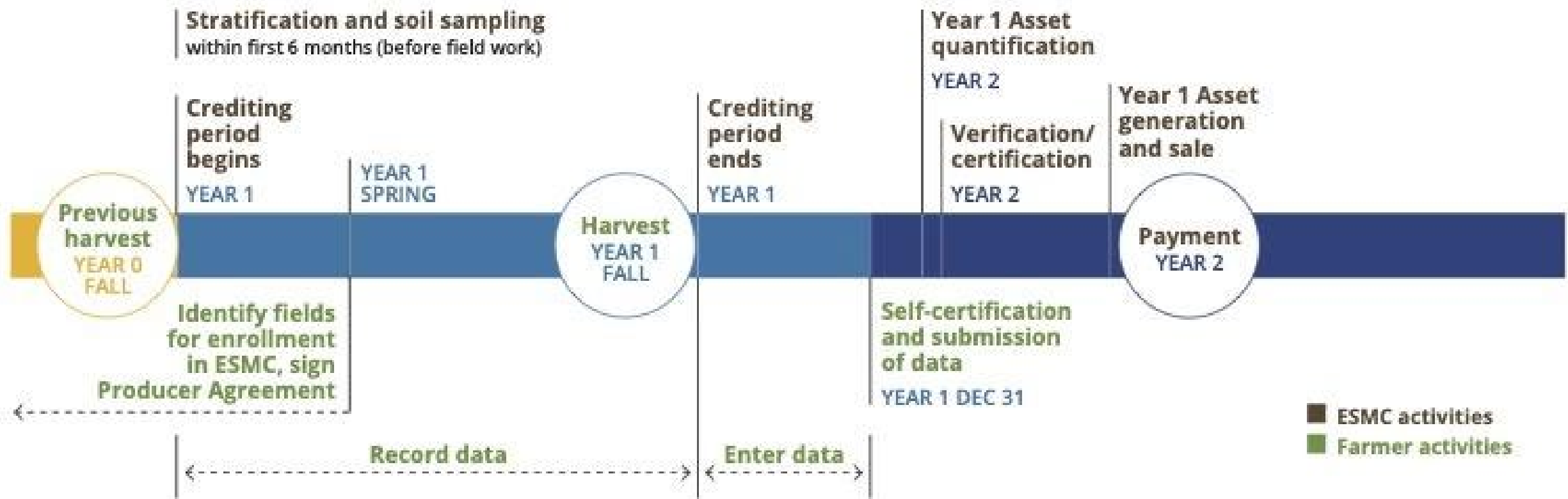
Scope 1

- Third-party verification through Gold Standard/SustainCert, some on-site visits

Scope 3

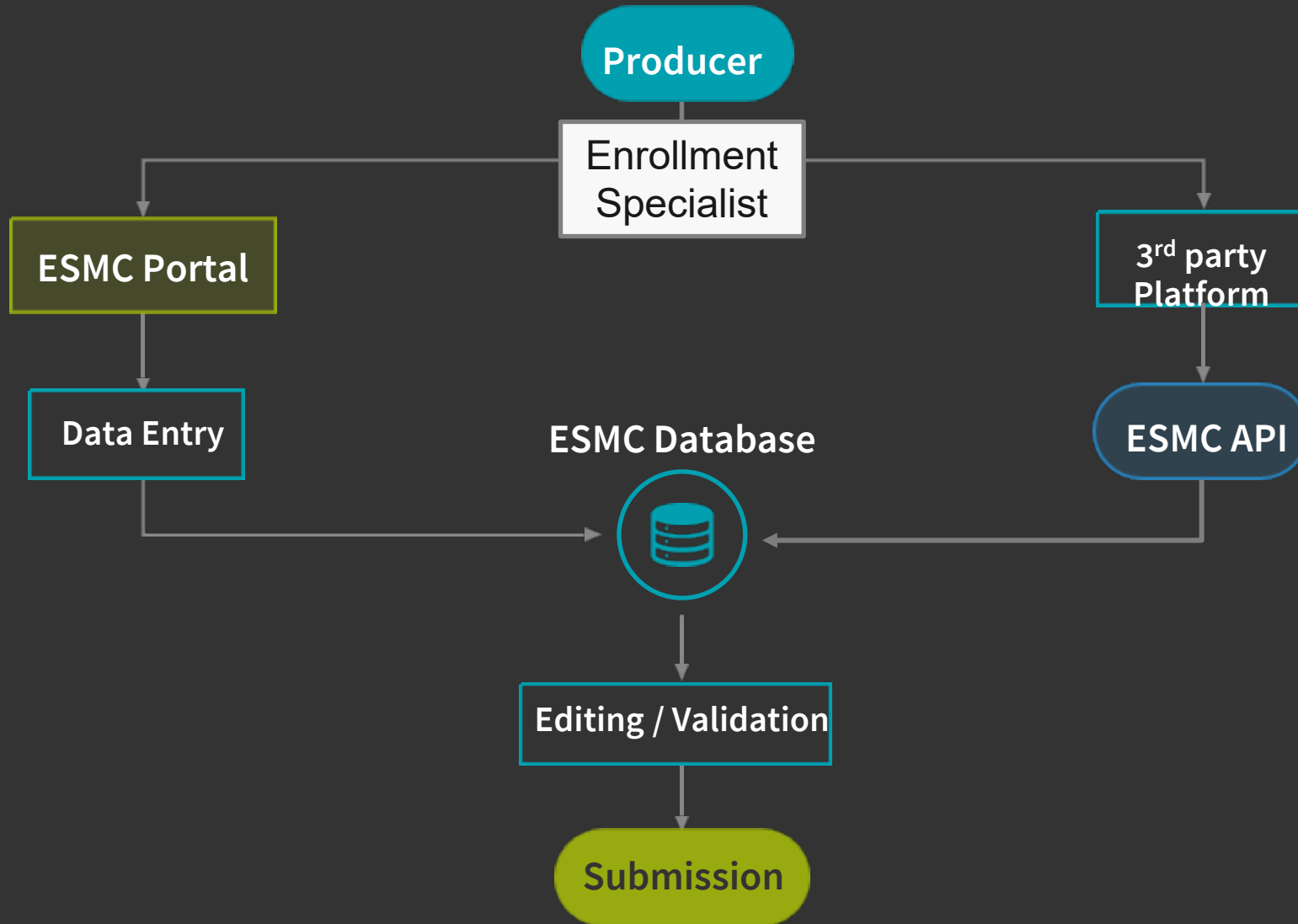
- Second-party from a trained, approved Verifier
- Advisors, SWCDs, etc. (no conflict of interest)
- Most will be done remotely
- Documentation requirements under development

Cropland Timeline



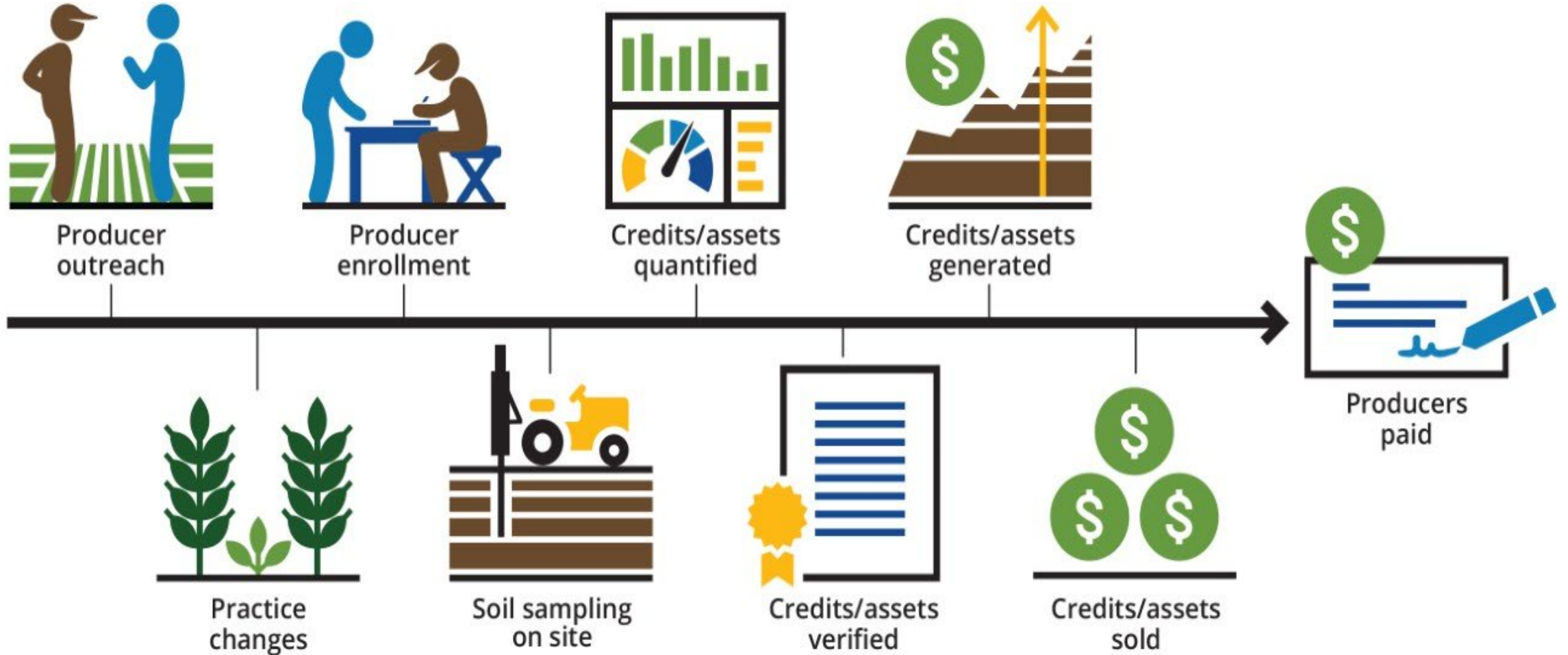
March 1, 2022: Producers are enrolled into the pilot project via ESMC Producer Portal
December 31, 2022: Field level management data is completed via ESMC Producer Portal

Data Collection Option



ESMC Market Function Overview:

How Growers are Paid Annually for Multiple Ecosystem Services Impacts & Outcomes



Advantages

- Increase income
- Stack payments with financial assistance or cost share
- Encourages conservation practice adoption
- We all benefit
- Any sized farm is eligible

Barriers

- Additionality requirement
- Data entry
- Long term contract
- Does payment cover the cost of new practice adoption?
- Shortage of technical expertise/Enrollment Specialist

Mark Lefebvre
mark.lefebvre@mn.nacdnet.net
320-345-6488
www.acresforwater.com/esmc
www.esmcportal.org

Dr. Anna Cates
catesa@umn.edu
www.MOSH.umn.edu
[@MNSoil](#)

Jodi DeJong-Hughes
dejon003@umn.edu
z.umn.edu/TillageGuide
z.umn.edu/SOMpub
[@Soilorax](#)

Questions?

